



It's all about you and the work you do



Veterinary Continuing Education





## live events build relationships

The generous support of CVC exhibitors and sponsors

allows us to deliver the best possible learning experience and helps us to keep your registration costs as low as possible. Take advantage of the opportunity to meet with them while at CVC!

With programming powered by the team that brings *dvm360*, *Firstline* and *Vetted* magazines to your inbox and mailbox and led by the profession's foremost educators, CVC is all about **YOU** and the work you do.

We invite you to join us in Virginia Beach this Spring. If the May timing doesn't work for you, we hope to see you at CVC Kansas City, August 28 – 31, or CVC San Diego, December 7 – 10.

Our thanks to CVC Virginia Beach's first 2017 Supporting Sponsor.















## **Daily Education**

| 39    |
|-------|
| 18-31 |
| 32-33 |
| 34-35 |
|       |

## **Evening Sessions**

| Unlocking the mysteries of the ear: Diagnosing otitis and dealing with chronic otitis | . 19 |
|---|------|
| Ask the pet owner: A live panel and learning session                                  | . 19 |
| The power of enrichment—for your patients' health and your practice's well-being      | . 23 |
| Management happy hour   | . 23 |
| See your colleagues' secrets: The Veterinary Confessionals Project                    | . 27 |
| Additional Information  |      |

Don't Miss This......4 It's All About YOU......6-7 Meet the Speakers ......8-10 Content Partners ...... 11 Need to Know .......46 CVC Registration......47-52

#### Clinical Techniques Courses

| Specialty Focus: Abdominal Ultrasonography   | . 12 |
|--|------|
| Special Procedures in Feline Soft Tissue Surgery   | . 13 |
| Digital Dental Radiography   | . 13 |
| Dental Extractions in Cats   | . 14 |
| Essential Gastrointestinal Surgeries in Dogs   | . 14 |
| Dental Extractions in Dogs   | . 14 |
| Insights Seminar: Less-stress and Fear Free <sup>sm</sup> Patient-Caregiver Interactions | 14   |
| Fundamental Orthopedic Procedures  |      |
| Soft Tissue Surgeries in Dogs: Head to Tail  | . 15 |
| Optimal Ophthalmic Surgeries in Primary Care Practice                                    | . 15 |
| Advanced Periodontal Therapy Techniques  | . 15 |
| Basic Fracture Repair Techniques   | . 16 |
| Extracapsular Stifle Stabilization Techniques  | . 16 |
| Stabilization Techniques for Luxating Patellas   | . 16 |
|  |      |



Practice owners and associates: The CVC is as dedicated to your team members as you are. Please share this registration program with them, and sign them up too.

## You Won't Want to MissTHIS!



Definitely go! I've learned so many things that I will take back to better our clinic.

Named a TripAdvisor "Top 10 Destinations to Discover," Virginia Beach is a classic seaside resort that rivals any on the East Coast. You'll enjoy exceptional veterinary continuing education in a sparkling, easy-to-navigate convention center and choose from a wide variety of budget-friendly hotels, restaurants, shopping and free or low-cost activities.







#### Learn and Grow.

At CVC, every non-laboratory session is available to every attendee, regardless of registration type.

- Challenge yourself to work through difficult cases alongside your peers and the profession's most highly regarded clinicians.
- Feed your career and your soul via innovative sessions on leadership, balance, and personal well-being.
- Collaborate with thought-leaders and dvm360 editors on solutions to the profession's most pressing issues and opportunities.
- Tailor your schedule to match your interests, preferred learning style, and available time.

All of this is an atmosphere that will both relax and rejuvenate you! CVC Virginia Beach is truly a learning opportunity you won't want to miss.



#### Convention Dates and Location:

May 18 – 21, 2017 Virginia Beach Convention Center (VBCC) 1000 19th St., Virginia Beach, VA 23451

## Early Registration Savings Deadlines:

Super Savings: February 15, 2017

Early Bird: April 5, 2017

Register now!

Online: www.TheCVC.com/cvc-vb-registration/

Phone: 1-800-255-6864, ext. 6 Mail or fax: Use the form on p. 48

## As an attendee, CVC makes me feel valued.



#### **Convention Hours**

|                      | Thursday, | Friday,               | Saturday,            | Sunday,              |
|----------------------|-----------|-----------------------|----------------------|----------------------|
|                      | May 18    | May 19                | May 20               | May 21               |
| Registration Desk    | 9:00 AM - | 7:00 AM -             | 7:00 AM -            | 7:00 AM -            |
|                      | 7:00 PM   | 7:00 PM               | 6:30 PM              | 6:00 PM              |
| Educational Sessions | 12:30 -   | 8:00 AM -             | 8:00 AM -            | 8:00 AM -            |
|                      | 9:00 PM   | 9:00 PM               | 9:00 PM              | 5:20 PM              |
| Exhibit Hall         | Not Open  | 10:15 AM -<br>6:45 PM | 9:00 AM -<br>5:00 PM | 9:00 AM -<br>2:00 PM |



#### Contact CVC

**Pre-Convention** 

Call: 1-800-255-6864, ext. 6 or 913-871-3900

Email: cvc@ubm.com

Monday - Friday, 8:30 AM - 4:30 PM CT

## CVC'S

# inspiring and highly educational sessions, workshops, and courses are all about



and the work you do.

## A schedule built to maximize your opportunity to earn CE

With more than 500 hours of sessions over 4 days, each CVC location offers non-stop CE opportunities. Enjoy a side of CE with your (free) coffee and breakfast each morning. Ask the Experts and learn while you enjoy a lunch. Then close the day with an educational nightcap at a CVC Evening Session.

Learn in the Exhibit Hall, too! Exhibiting companies are an important part of the CVC family and their presence supports your educational programming. Many exhibitors are veterinarians, veterinary technicians, and practice managers themselves and all come to CVC to answer your questions, share their product knowledge, and make recommendations for your specific needs.



## **Every session on the program is open to every attendee**

That's right. Veterinarians, veterinary technicians, and practice managers — choose from more than 500 hours of continuing education sessions. Select from any non-laboratory session on the program, all led by the veterinary profession's most highly regarded educators.



#### Choose from:

- Core clinical sessions, each selected to support the way you practice veterinary medicine today.
- Communications, management, leadership, and personal well-being tracks that will inspire you.
- Technician clinical and practice management sessions led by Veterinary Technician Specialists passionate about your success.
- Innovative Sessions, a unique series of sessions that will bring you together with colleagues and experts to discover solutions to your most confounding clinical and practice management problems.
- dvm360 Full Circle seminars, a fresh approach to education that puts you in the mix with the profession's most dynamic speakers as they share their own clinical, practice

management, and team perspectives on critical current topics.

#### More for your money

Breakfast, lunch, snacks, and a Proceedings CD or digital download are complimentary for registered attendees. Negotiated hotel rates and extras and free convention center parking help keep your total costs in check.



### **MeetTheSpeakers**

CVC speakers are innovators, risk-takers, thought leaders and educators who are committed to the future of the profession, and to your practice. Experts who seek – and then share – new approaches to your clinical, practice management, and daily patient care challenges.

#### **Anesthesia**

Andre Shih, DVM, DACVAA Universtiy of Florida Gainesville. FL

## Behavior John Ciribassi, DVM, DACVB Chicagoland Veterinary Behavior Consultants Carol Stream, IL



Margaret Duxbury, DVM, DACVB
Veterinary Behavior Specialties of
Minnesota
Minnetoka, MN

## Cardiology Kristin Jacob, DVM, DACVIM CVCA Cardiac Care for Pets Towson. MD

Neal Peckens, DVM, DACVIM CVCA Cardiac Care for Pets Leesburg, VA



#### **Clinical Pathology**

Steven Stockham, DVM, MS, DACVP Kansas State University Manhattan, KS

## Clinical Pharmacology Dawn Boothe, DVM, MS, PhD, DACVIM, DACVCP Auburn University Auburn, AL

Critical Care
Garret Pachtinger,
VMD, DACVECC
Veterinary Specialty and
Emergency Center
Levittown, PA

Kari Santoro Beer, DVM, DACVECC Veterinary Specialty and Emergency Center Philadelphia, PA

**Dentistry John Lewis, VMD, FAVD, DAVDC** NorthStar VETS Robbinsville, NJ

#### **Dermatology**

Paul Bloom, DVM, DACVD, DABVP Allergy, Skin, and Ear Clinic for Pets Livonia. MI

**Anthea Schick, DVM, DACVD** Dermatology for Animals Tempe, AZ

#### **Exotic Animal Medicine** La'Toya Latney, DVM

University of Pennsylvania Philadelphia, PA

Feline Medicine
Elizabeth Colleran,
DVM, DABVP
Chico Hospital for Cats
Chico, CA



Steve Dale, CABC Steve Dale's Pet World Chicago, IL

Sheilah Robertson, PhD, DACVAA, DECVAA, DACAW, DECAWBM (WSEL), CVA, MRCVS Michigan State University East Lansing, MI

#### See something. Do something.

The current recommendations for doing an aspirate include generalities — recommend if a mass is changing in size or appearance, or bothering the patient. Owners are often told to keep an eye on it. But what does that mean? Keep an eye on it for how long? How much can it grow before we should do something?

We all must do better. We need guidelines. We must find tumors earlier when they are small. We must aspirate them. With the input of fellow specialists, I have developed See Something, Do Something:

See Something — If a dog or cat has a mass that is the size of a pea (1 cm) and it has been there one month ... Do Something — Go to a veterinarian and get it aspirated or biopsied.

Sue Ettinger, DVM, DACVIM (oncology)

Dr. Ettinger is one of CVC's game-changing clinical educators. She'll present eight sessions over two days at CVC Virginia Beach, including two "Cancer tools you can use tomorrow" Innovative Learning Sessions. Veterinary practitioners, technicians, and practice managers take home critical information and inspiration from one of the profession's true visionaries.

**Craig Webb, DVM, DACVIM**Colorado State University
Fort Collins, CO

#### Fear Free<sup>SM</sup> Practice Marty Becker, DVM North Idaho Animal Hospital Sandpoint, ID





Mikkel Becker, CPDT VetStreet.com Seattle, WA

Stephen Ettinger, DVM, DACVIM Los Angeles, CA

**Debbie Martin, LVT, VTS (Behavior)** Veterinary Behavior Consultations Spicewood, TX

#### **Gastrointestinal Medicine**

**Daivd Twedt, DVM, DACVIM**Colorado State University
Fort Collins, CO

#### **Imaging**

Anthony Pease, DVM, MS, DACVR Michigan State University East Lansing, MI

#### **Neurology**

**Fred Wininger, VMD, MS, DACVIM** Veterinary Specialty Services Manchester, MO

#### **Nutrition**

**Deborah Linder, DVM, DACVN**Tufts Cummings School of Veterinary Medicine
North Grafton. MA



MD

Oncology Sue Ettinger, DVM, DACVIM Dr. Sue Cancer Vet Tarrytown, NY

## Orthopedics David Dycus, DVM, MS, DACVS, CCRP Veterinary Orthopedic and Sports Medicine Group Annapolis Junction,



#### How can we help you combine Medicine and Business?

It's not always easy. Clinicians often aren't interested in the business side of things. Then there's the staff and client drama that gets in the way of conducting the best medical care for pets. Which is precisely why CVC offers sessions led by a CVPM who just .... gets it. *Brian Conrad* is an innovator who isn't afraid to admit his mistakes. He's a leader (and president of the Veterinary Hospital Managers Association) who takes more pride in inspiring other managers than talking about himself. And he's a devoted father who struggles with life balance issues, just like you.

We're fortunate to offer eight sessions with Brian Conrad, CVPM – whether you're interested in clinical, business, client, or staff issues in veterinary practice, you'll be glad you spent some time learning with this guy.

#### Pain Management

Mary Ellen Goldberg, BS, LVT, CVT, SRA, CCRA Boynton Beach, FL

Michael Petty, DVM, CVPP, CVMA, CCRT, CAAPM Animal Pain Center

#### **Parasitology**

Canton, MI

Richard Gerhold, DVM, MS, PhD University of Tennessee Knoxville, TN



Practice
Management
Brian Conrad, CVPM
Meadow Hills Veterinary
Center
Kennewick, WA

Karen Felsted, CPA, MS, DVM, CVPM PantheraT Veterinary Management Consulting Dallas, TX





## **Jeremy Keen, DVM**Desoto County Animal Clinic Southaven. MS

#### Dave Nicol, BVMS, MRCVS Dave Nicol Veterinary Services Brighton, UK



Meghan Leigh Pierson Greenville, SC

Kathryn Primm, DVM Applebrook Animal Hospital Ooltewah, TN



Andrew Roark, DVM, MS Cleveland Park Animal Hospital Greenville, SC

#### Bill Schroeder InTouch Practice Communications Schererville, IN

**Denise Tumblin, CPA**Wutchiett Tumblin and Associates
Columbus, OH

### **MeetTheSpeakers**

**John Volk** Brakke Consulting Chicago, IL

**Sarah Wooten, DVM** Sheep Draw Veterinary Hospital Greeley, CO



Public Health in Primary Care Practice Audrey Ruple, DVM, MS, PhD, DACVPM,

Purdue University
West Lafayette, IN

**Shelter Medicine Amanda Dykstra, DVM** University of Tennessee Knoxville, TN

**Soft Tissue Surgery** Christopher Adin, DVM, DACVS North Carolina University Raleigh, NC

**Technician Program**Mary Ellen Goldberg, BS, LVT, CVT, SRA, CCRA
Boynton Beach, FL

**Candice Hoerner, CVT, VTS (Dentistry)** Big Sky Veterinary Dentistry Education Columbia Falls, MT

**Debbie Martin, LVT, VTS (Behavior)** Veterinary Behavior Consultations Spicewood, TX Tasha McNerney, BS, CVT, CVPP, VTS (Anesthesia/ Analgesia) Veterinary Anesthesia Nerds Glenside, PA



Paula Plummer, LVT, VTS (ECC, SAIM) Texas A&M University College Station, TX

Danielle Russ, LVT, BS, BA, AS Center of Veterinary Expertise Suffolk, VA

Oriana Scislowicz, BS, LVT CVCA Cardiac Care for Pets Richmond, VA



**Toxicology** 

Tina Wismer, DVM, DABVT, DABT ASPCA Animal Control Poison Center Urbana, IL

Urology India Lane, DVM, MS, Ed. D, DACVIM University of Tennessee Knoxville, TN

Veterinary Hospice and Pallative Care Dani McVety, DVM Lap of Love Veterinary Hospice Lutz, FL **Veterinary Informatics in General Practice** 

Sonnya Dennis, DVM, DABVP Stratham-Newfields Veterinary Hospital Newfields, NH

**Julie Green, DVM, MS** Green Meadows Veterinary Service Elkton, VA

Jonathan Lustgarten, MS, PhD, VMD Red Bank Veterinary Hospital New York, NY

Veterinary Leadership Karen Bradley, DVM

Onion River Animal Hospital Montpelier, VT

**Betsy Charles, DVM, MA**Western University of Health Sciences
Pomona, CA

**Sarah Wooten, DVM** Sheep Draw Veterinary Hospital Greeley, CO

Wellness Hilal Dogan, BVCs Veterinary Confessionals Project Maui, HI

Kimberly Pope-Robinson, DVM, CCFP 1 Life Connected Consulting San Clemente, CA



## Veterinary medicine's most powerful human interest story — the Veterinary Confessionals Project

My dream is to get more of what's behind closed doors out into the open and available for discussion. As veterinary professionals, we are held to high standards. Our profession is extremely rewarding but can at times be extremely stressful. The anonymity of this project allows people to freely express themselves, without being judged, and encourages creativity. In the end, my hope is to bring solidarity to the global veterinary community — and possibly even to the health care community as a whole.

Veterinary Confessionals Project founder Hilal Dogan, BVSc

Come hear more about Dr. Dogan's creative and mindful approach to veterinary medicine (and life) in a Saturday evening session at CVC Virginia Beach.

## Collaboration creates a stronger profession



CVC is proud to team with forward-thinking industry leaders who are committed to exceptional veterinary professional education. These program partners enable CVC to bring outstanding veterinary clinical and practice management educators and sessions to complement and enhance your CVC experience. When planning your daily CVC schedule, please consider the sessions supported by these organizations.

#### **Program Partners**

American Association of Feline Practitioners (AAFP)

Association of Shelter Veterinarians (ASV)

Association for Veterinary Informatics (AVI)

CVCA Cardiac Care for Pets

Eye Care for Animals

Fear Free<sup>SM</sup>

Human-Animal Bond Research Initiative (HABRI)

International Veterinary Academy of Pain Management (IVAPM)

USDA National Veterinary Accreditation Program

U.S. Public Health Service

Veterinary Hospital Managers Association (VHMA)

Veterinary Leadership Institute (VLI)

Women's Veterinary Leadership Development Initiative (WVLDI)





## SpecialtyFocus: Abdominal Ultrasonography



#### **SCHEDULE**

Time:

8:00 AM - 5:00 PM both days

Included:

Breakfast and lunch

Cost:

\$1,679 if registered by February 15, 2017

Open to:

Veterinarians

16 hours of CE

#### Offsite Event Information



A portion of this lab will be held offsite. Shuttle buses depart from the Virginia Beach Convention Center and return approximately 30 minutes after the indicated end time.

### Saturday, May 20 and Sunday, May 21

#### Anthony Pease, DVM, MS, DACVR

Ultrasonography is an integral component of providing an optimal standard of patient care. Beginning with the basics, you will participate in interactive discussions on ultrasonographic anatomy and disease recognition, receive an orientation to the ultrasound machine and how to optimize its performance, and learn scanning principles and the ultrasonographic appearance of normal abdominal organs and artifacts.

At CVC, you'll gain hands-on abdominal scanning practice under the guidance of imaging experts who will help you hone your ultrasonographic examination skills. You'll evaluate the liver, spleen, kidney, bowel, and bladder. You will also have the opportunity to evaluate regions of the pancreas, adrenal glands, and abdominal lymph nodes.

Whether you are a beginner or already have experience, this extensive Specialty Focus course will show you how to get the most out of your abdominal scans.







1

Very informative, delivered well, answered all questions

## **How to Register for a Clinical Techniques Course**

Clinical Techniques Courses are open to all CVC veterinarians and technician attendees as indicated in the description. They require a separate registration fee, which is listed in the description. Clinical Techniques Course participation requires at least a one-day CVC Virginia Beach registration in addition to the course fee. All participants must sign and return a liability release form.

\*At the time of printing, all Clinical Techniques
Courses have space available. Clinical Techniques
Course registration is nontransferable. CVC reserves
the right to cancel any Clinical Techniques Course
by April 12, 2017. If the course is canceled by
CVC, registrants will be notified and the Clinical
Techniques Course paid fee will be credited or
refunded. All cancellations of a Clinical Techniques
Course by the registrant must be submitted in writing
for a credit or refund, minus a \$50 processing fee, by
April 12, 2017. No request for refunds or changes will
be accepted after April 12, 2017.

#### **Thursday**

## **Special Procedures in Feline Soft Tissue Surgery**

Christopher Adin, DVM, DACVS

In this course you'll focus on surgical procedures that your feline patients often need. After a brief lecture, you'll have the opportunity to perform:

- Perineal urethrostomy in dorsal or ventral recumbency
- Placement (and management) of various feeding tubes
- Ventral bulla osteotomy

Gain vital hands-on experience practicing these surgeries under the close guidance of board-certified veterinary surgeons.

**Date:** Thursday, May 18 **Time:** 1:00 - 5:00 PM

**Cost:** \$495

**Open to:** Veterinarians **CE Credit:** 4 hours

**Digital Dental Radiography** 

Because so many oral problems lie beneath the gum line, you need dental radiography to diagnose (and show clients) most of your patients' oral dental abnormalities. Whether you are a newcomer or a veteran, you will concentrate on mastering digital dental radiography techniques in dogs and cats. Participate in this Clinical Techniques Course and gain the information and hands-on practice needed to learn how to consistently obtain excellent dental radiographs, and benefit from the experience of using different imaging systems.

**Date:** Thursday, May 18 **Time:** 1:30 - 5:30 PM

**Cost:** \$375

Open to: Veterinarians and

Veterinary Technicians

**CE Credit:** 4 hours



### ClinicalTechniques Courses

#### **Friday**

#### **Dental Extractions in Cats**

Learn how to properly extract major (and minor) teeth using tried-and-true techniques under the guidance of a veterinary dental specialist. You will review and practice the steps to perform quadrant extractions with emphasis on:

- Regional nerve blocks
- Preoperative and postoperative radiographs
- Flap presentation
- Adequate bone removal to facilitate extraction
- · Complete tooth removal
- Alveoplasty
- Tension-free surgical closure

Extraction challenges such as root tip retrieval, complications such as iatrogenic mandibular fracture, and when to perform crown amputations will also be discussed. Dental radiography will be used to confirm complete surgical extractions.

**Date:** Friday, May 19 **Time:** 8:00 AM - 12:00 PM

**Cost:** \$495

**Open to:** Veterinarians **CE Credit:** 4 hours

## **Essential Gastrointestinal Surgeries in Dogs**

Christopher Adin, DVM, DACVS

In this all-day course you will learn and practice commonly needed procedures involving the digestive system. After the morning review and discussions, you will obtain hands-on practice to enhance your skills in these must-know surgeries:

- Gastrotomy
- Gastropexy
- Enterotomy
- · Intestinal resection and anastomosis
- Placement and care of various feeding tubes
- Numerous biopsy techniques

Veterinary surgical specialists will guide you, provide practical pointers, and answer any questions you have about these key operations.

**Date:** Friday, May 19 **Time:** 8:30 AM - 5:30 PM

**Cost:** \$675

**Open to:** Veterinarians **CE Credit:** 8 hours

#### **Dental Extractions in Dogs**

Learn how to properly extract major (and minor) teeth using tried-and-true techniques under the guidance of a veterinary dental specialist. You will review and practice the steps to performing a complete surgical extraction including:

- · Regional nerve blocks
- Preoperative and postoperative radiographs
- Flap presentation
- Adequate bone removal to facilitate extraction
- · Complete tooth removal
- Alveoplasty
- Tension-free surgical closure

Extraction challenges such as root tip retrieval and complications such as iatrogenic mandibular fracture will also be discussed. Dental radiography will be used to confirm complete surgical extractions.

**Date:** Friday, May 19 **Time:** 1:00 - 5:00 PM

**Cost:** \$495

**Open to:** Veterinarians **CE Credit:** 4 hours

#### **Insights Seminar:**

## **Less-Stress and Fear Free<sup>SM</sup> Patient- Caregiver Interactions**

Do you know how to properly approach and handle patients who arrive frightened or become fearful during a veterinary visit or hospital stay? Join this course to discover the many benefits of Fear Free<sup>SM</sup> veterinary visits, and reduce the stress that you, your team members, and your anxious, frightened, or difficult-to-handle patients feel.

Through lecture, video and live animal demonstrations, photos, and hands-on work with animal models you'll learn how to make veterinary visits, examinations, procedures, and hospitalizations easier for everyone by using appropriate patient interaction strategies, gentle handling, and behavior modification and management techniques. You'll also discover how to incorporate environmental enrichment tactics for optimal veterinary care in the hospital and at home

**Date:** Friday, May 19 **Time:** 1:00 - 5:00 PM

Cost: \$235

**Open to:** Veterinarians and Veterinary Technicians

**CE Credit:** 4 hours

#### **Saturday**

## Fundamental Orthopedic Procedures

David Dycus, DVM, MS, DACVS, CCRP

The proper surgical approach is the first step in a successful orthopedic procedure. The correct technique during the approach can lead to better visualization, easier surgery, shorter surgery times. less tissue trauma and less morbidity. With close guidance from a board-certified veterinary orthopedic surgeon, you will review and practice the correct approach to the hip and stifle joints. In addition, you'll perform a femoral head and neck ostectomy (FHO), one option to treat dogs that have hip dysplasia, coxofemoral luxation. hip osteoarthritis, femoral head or neck fractures, or severe acetabular fractures. Accurate surgical execution of an FHO is essential for a positive outcome. Participants may find it helpful to review pertinent anatomy before attending this course.

**Date:** Saturday, May 20 **Time:** 8:00 AM - 12:00 PM

**Cost:** \$495

**Open to:** Veterinarians **CE Credit:** 4 hours

## **Soft Tissue Surgeries in Dogs:** Head to Tail

Christopher Adin, DVM, DACVS

In this all-day course you will review the basics and tweak your techniques for some of the most frequently needed soft tissue surgeries in your canine patients.

Spend the morning learning about the procedures, reviewing the indications, and discussing the surgical techniques. Then in the afternoon, under the close guidance of veterinary surgical specialists, you'll practice and enhance your skills in these vital soft tissue surgeries in dogs:

- Alar fold resection
- Salivary gland excision
- Chest drain placement
- Cystotomy
- Scrotal urethrotomy and urethrostomy
- Splenectomy
- Anal sacculectomy

**Date:** Saturday, May 20 **Time:** 8:30 AM - 5:30 PM

**Cost:** \$675

**Open to:** Veterinarians **CE Credit:** 8 hours

## **Optimal Ophthalmic Surgeries in Primary Care Practice**

In this course, you'll receive close, expert instruction and guidance from veterinary ophthalmologists who are excited to help you enhance your ocular surgical techniques.

You'll learn and practice how to correct the ocular injuries and related anomalies you commonly see in your patients, as well as identify which patients may benefit most from referral. You'll focus on:

- Correcting entropion
- Reconstructing eyelids
- Replacing a prolapsed gland of the third evelid
- Achieving linear grid keratotomy
- Creating a modified conjunctival advancement graft
- Performing enucleation and providing superb perioperative pain management

And please bring your own most pressing patient questions about ocular problems—we look forward to seeing you!

**Date:** Saturday, May 20 **Time:** 8:30 AM - 12:30 PM

**Cost:** \$425

**Open to:** Veterinarians **CE Credit:** 4 hours

## Advanced Periodontal Therapy Techniques

Candice Hoerner, CVT, VTS (Dentistry)

Attend this Clinical Techniques Course and clean up on the periodontal therapy techniques that will take your dentistry skills to the next level. In this course you will review and practice:

- Root planing and gingival debridement
- · Perioceutic placement
- Proper instrument maintenance
- Key regional dental anesthesia techniques

This hands-on course provides the focused learning experience that will benefit your patients, your professional growth, and your practice.

**Date:** Saturday, May 20 **Time:** 9:00 - 11:00 AM

**Cost:** \$185

**Open to:** Veterinarians and Veterinary Technicians

**CE Credit:** 2 hours

## ClinicalTechniques Courses

#### **Saturday**

#### **Basic Fracture Repair Techniques**

David Dycus, DVM, MS, DACVS, CCRP

Long bone fractures occur commonly and repairing them may seem daunting. Join a board-certified orthopedic surgeon to learn simple, practical techniques designed for general practitioners in fixing basic long bone fractures. After discussing basic fracture fixation principles, you'll use bone models to correct oblique fracture with intramedullary pin and cerclage fixation, as well as correct a transverse fracture by using bone plating. You will also discuss locking vs. non-locking plates and explore lag screw fixation techniques.

Participants may find it helpful to review pertinent anatomy and orthopedic instrumentation before attending this course.

**Date:** Saturday, May 20 **Time:** 1:30 - 5:30 PM

**Cost:** \$495

**Open to:** Veterinarians **CE Credit:** 4 hours



## **Extracapsular Stifle Stabilization Techniques**

David Dycus, DVM, MS, DACVS, CCRP

Cranial cruciate ligament (CCL) rupture is the most common orthopedic disease in dogs. CCL rupture leads to persistent joint instability, which results in persistent pain and discomfort, osteoarthritis, meniscal pathology, muscle atrophy and compensatory changes in other limbs. Many options exist to surgically stabilize the joint to minimize long-term pain and development of osteoarthritis. Come learn from veterinary orthopedic experts and practice extracapsular techniques to stabilize the stifle after CCL rupture. You will review and discuss all aspects of cruciate ligament injury including:

- · Causes and predisposition
- · Ideal approach to the stifle joint
- Partial meniscectomy and meniscal release
- Suture and crimping technique
- Bone anchor and braided suture technique
- Optimal postoperative patient care

Participants may find it helpful to review pertinent anatomy and orthopedic instrumentation before attending this course.

**Date:** Sunday, May 21 **Time:** 8:00 AM - 12:00 PM

**Cost:** \$495

**Open to:** Veterinarians **CE Credit:** 4 hours



One of the best labs I have ever attended — I really learned techniques that I would feel comfortable attempting in practice.





#### Stabilization Techniques for Luxating Patellas

David Dycus, DVM, MS, DACVS, CCRP

Patellar luxations—especially medial patellar luxations (MPL)—are common and result from a developmental orthopedic disease in small- and large-breed dogs. Underlying skeletal abnormalities will typically lead to an MPL, so providing axial alignment of the extensor apparatus is paramount. Join veterinary orthopedic surgical specialists and focus on the causes, pathology, and treatment of patellar luxation in dogs as well as the postoperative patient care. In this hands-on interactive course, you will review and practice the approach to the stifle joint and these patellar luxation repair techniques:

- Block recession trochleoplasty
- Wedge recession trochleoplasty
- Tibial tuberosity transposition with k-wire fixation and tension band fixation
- · Capsular imbrication and release

Participants may find it helpful to review pertinent anatomy and orthopedic instrumentation before attending this course.

**Date:** Sunday, May 21 **Time:** 1:00 - 5:00 PM

**Cost:** \$495

**Open to:** Veterinarians **CE Credit:** 4 hours

## Thought-provoking Insightful.

This-is-what's-happening-right-now continuing education sessions\*.

Truly innovative learning, only at CVC.

#### Ask the pet owner! A LIVE panel and learning session

Led by **Brian Conrad**, **CVPM**, you'll hear from compassionate, thoughtful pet owners. Learn what they believe today's veterinary practice does right—and wrong—to try to keep their business and care for their pets. That's the first hour! In the second hour, you'll discuss what to do about it when you get back to your own hospital.

#### dvm360 Full Circle

CVC's 2017 version of this popular series will deliver content applicable to every audience member: doctor and veterinary technician, practice manager and receptionist. Sessions will be led by high-flying **Andy Roark, DVM, MS** and his uber-energy improv partner **Meg Pierson** and by the brilliant, funny, and oh-so-on-target **Tasha McNerney, BS, CVT, CVPP, VTS (Anesthesia/Analgesia)!** 

#### Launch Pad Learning

CVC educators want you to leave Launch Pad Learning sessions with an approach that is personalized and ready to try in YOUR practice. Eight different sessions, each so good you'll want to attend all of them:

Client compliance-builder workshop: Inspiring ideas to drive medical services

Bash Halow, LVT, CVPM

Forget the P&L: Sharing real numbers with your team Brian Conrad, CVPM

Cancer tools you can use tomorrow: Feline GI lymphoma Sue Ettinger, DVM, DACVIM

Cancer tools you can use tomorrow: Canine lymphoma Sue Ettinger, DVM, DACVIM

The violinist and the veterinarian: How to acknowledge beauty and value in your work—when others may not Kimberly Pope-Robinson, DVM, CCFP

Perioperative anesthesia and pain control — starting from home and back again (and everything in between) Michael Petty, DVM, CVPP, CVMA, CCRT, CAAPM and Mary Ellen Goldberg, BS, LVT, CVT, SRA, CCRA

Anesthesia basics and beyond: Things you learned in school but have forgotten Tasha McNerney, BS, CVT, CVPP, VTS (Anesthesia/Analgesia)

Myofascial pain therapy and massage for successful surgical and pain treatment outcomes Michael Petty, DVM, CVPP, CVMA, CCRT, CAAPM

Investigating and responding to an outbreak: Sudden death in shelter cats Amanda Dykstra, DVM

#### Learn then Earn

Our eye-opening, revenue-driving Learn then Earn series expands to two practice management experts for 2017. Bash Halow, LVT, CVPM and Denise Tumblin, CPA, will join some of the profession's brightest clinical minds to — just the right level of in-the-trenches marketing, client communication and financial advice slip in at the end to your clinical learning! Watch TheCVC.com for specific session titles and clinical collaborators.

#### Veterinary Confessionals Project Workshop

Veterinary Confessionals Project founder Hilal Dogan, BVSc, joins the dvm360 team for a very special two-hour evening session. This innovative presentation and workshop will highlight joys, struggles, challenges and solutions drawn directly from inspiring, hilarious and heart-wrenching comments posted by veterinarians and veterinary team members like you.

\* See the following pages for dates and times, and check TheCVC.com for updates.













## ClinicalProgramThursday

CVC Clinical Sessions provide information-rich, practical tips and takeaways created for real-world practice and daily patient care. **And all are open to every CVC attendee!** 

| Thursday, May 18   | 12:30 - 1:30 PM   |         | 1:45 - 2:45 PM   |          |  |
|--|---|---------|--|----------|--|
| Anesthesia   | <b>Dr. Andre Shih</b> delivers deep (and lighthearted!) perspectives on anesthesia and analgesia                          |         | <b>Dr. Andre Shih</b> delivers deep (and lighthearted!) perspectives on anesthesia and analgesia                     |          |  |
| Behavior   | <b>Dr. J. Ciribassi</b> — Separation anxiety: Can't you just quit your job?   |         | <b>Dr. J. Ciribassi</b> — Sibling rivalry: When roommates come to blows  |          |  |
| Clinical Pharmacology  | <b>Dr. D. Boothe</b> — Antimicrobial resistance: The state of affairs in dogs and cats                                    |         | <b>Dr. D. Boothe</b> — Antimicrobial decision making: Interpreting culture and susceptibility data                   |          |  |
| Critical Care  | <b>Dr. K. Santoro Beer</b> — Head trauma without headaches  |         | <b>Dr. K. Santoro Beer</b> — Emergency approach to the hemoabdomen   |          |  |
| Dermatology  | <b>Dr. A. Schick</b> — Be among the first to know! News flashes from the 2017 North American Veterinary Dermatology Forum | 1:45 PM | <b>Dr. A. Schick</b> — Common skin tumors and treatments   | 3:00 PM  |  |
| Expert <sup>2</sup> : The Power of Interaction Cool views in virtual microscopy                                | Dr. S. Stockham — Red cell cadavers in anemic blood (Part 1)  | 1:30 -  | <b>Dr. S. Stockham</b> — Red cell cadavers in anemic blood (Part 2)  | 2:45 - ( |  |
| Feline Medicine Program coordinated by the American Association of Feline Practitioners                        | <b>Dr. C. Webb</b> — Feline triaditis: Fact or philosophy   | Break   | <b>Dr. C. Webb</b> — Feline nutrition: Getting nutrition into a cat  | Break    |  |
| Human-Animal Bond: Data to Transform Practice Program coordinated by the Human-Animal Bond Research Initiative | The CVC is excited to partner with the Human-Animal Bond Research Initiative. Check TheCVC.com for updates                |         | The CVC is excited to partner with the Human-Animal Bond Research Initiative. Check TheCVC.com for updates           |          |  |
| Imaging  | <b>Dr. A. Pease</b> — Thoracic radiographs: How to interpret pulmonary patterns   |         | <b>Dr. A. Pease</b> — Thoracic cases: How to evaluate a cough  |          |  |
| Oncology   | LAUNCH PAD LEARNING Dr. S. Ettinger — Cancer tools you can use tomorrow: Feline GI lymphoma                               |         | LAUNCH PAD LEARNING Dr. S. Ettinger — Cancer tools you can use tomorrow: Canine lymphoma                             |          |  |
| Shelter Medicine Program coordinated by the Association of Shelter Veterinarians                               | <b>Dr. A. Dykstra</b> — Trap-neuter-return and Shelter-neuter-return: What have we learned recently?                      |         | <b>Dr. A. Dykstra</b> — Are dogs really "scrotally aware?" New research results on scrotal vs. prescrotal castration |          |  |

#### Watch for the 1 Two-way Learning icon throughout the program grid!



#### You'll find inspiring and highly educational sessions in every room.



CVC Medical Director Theresa Entriken, DVM

| 3:00 - 4:00 PM   |                | 4:15 - 5:15 PM   |          | 5:30 - 6:30 PM   |                                 |
|--|----------------|--|----------|--|---------------------------------|
| Dr. Andre Shih delivers deep (and lighthearted!) perspectives on anesthesia and analgesia                  |                | <b>Dr. Andre Shih</b> delivers deep (and lighthearted!) perspectives on anesthesia and analgesia           |          | <b>Dr. Andre Shih</b> delivers deep (and lighthearted!) perspectives on anesthesia and analgesia                         |                                 |
| <b>Dr. J. Ciribassi</b> — Canine housesoiling: Doo it heredoo it now                                       |                | Dr. J. Ciribassi — Resource guarding:<br>What's mine is mine and what's yours is<br>mine                   |          | <b>Dr. J. Ciribassi</b> — Canine body language: But what do you really mean?   | rmation                         |
| <b>Dr. D. Boothe</b> — The MIC is the key: Designing antimicrobial dosing regimens                         |                | <b>Dr. D. Boothe</b> — Treating urinary tract infections: The new and the old                              |          | <b>Dr. D. Boothe</b> — Compounded medications: Getting more complicated  | See below for more information. |
| <b>Dr. K. Santoro Beer</b> — The highs and lows: ER management of diabetic crises                          |                | <b>Dr. K. Santoro Beer</b> — Stabilization and ER management of blocked cats                               |          | <b>Dr. K. Santoro Beer</b> — Should I use plasma for that? The truth about FFP.  | elow for                        |
| Dr. A. Schick — Managing atopic dermatitis   | 4:00 - 4:15 PM | Dr. A. Schick — Cryotherapy in practice  | 5:30 PM  | <b>Dr. A. Schick</b> — Primary secretory otitis media  | • See                           |
| Dr. S. Stockham — White cell cadavers of leukocytosis  |                | <b>Dr. S. Stockham</b> — What are the cells from this lump?  | 5:15 - { | <b>Dr. S. Stockham</b> — What are the cells from that bump??   |                                 |
| <b>Dr. C. Webb</b> — Feline constipation: Getting crap out of a cat  | Break          | <b>Dr. C. Webb</b> — Diagnosing feline Gl disease: Setting yourself up for success                         | Break    | <b>Dr. C. Webb</b> — Feline GI disease: Diagnostic dilemmas and failed therapy   | 7:00 - 9:00 PM                  |
| The CVC is excited to partner with the Human-Animal Bond Research Initiative. Check TheCVC.com for updates |                | The CVC is excited to partner with the Human-Animal Bond Research Initiative. Check TheCVC.com for updates |          | The CVC is excited to partner with the Human-Animal Bond Research Initiative. Check TheCVC.com for updates               |                                 |
| <b>Dr. A. Pease</b> — Abdominal radiographs: Is it time for surgery?                                       |                | <b>Dr. A. Pease</b> — Abdominal cases: How to evaluate vomiting  |          | <b>Dr. A. Pease</b> — Juvenile musculoskeletal radiographs: Is it a fracture or a physis?                                | Evening Sessions                |
| <b>Dr. S. Ettinger</b> — Osteosarcoma survival guide   |                | <b>Dr. S. Ettinger</b> — Essential tips for splenic masses   |          | <b>Dr. S. Ettinger</b> — Ready, set, go pinkl: The veterinary mammary cancer edition                                     | ш                               |
| LAUNCH PAD LEARNING 13:00 - 5:15 PM Dr. A. Dykstra — Investigating and responding to                       | o an outl      | break: Sudden death in shelter cats  |          | Dr. A. Dykstra — Feline herpesvirus-1: A review and exploration of the role stress plays in upper respiratory infections |                                 |

7 PM to 9 PM **DR. A. SCHICK** — Unlocking the mysteries of the ear: Diagnosing otitis and dealing with chronic otitis.

**B. CONRAD, CVPM** — Ask the pet owner: A LIVE panel and learning session.





I've been to CVC 4 or 5 times now and I've never been disappointed. (Literally, there is something for everyone.)

plays in upper respiratory infections

7:00 - 9:00 AM

**Eye Opener Continental Breakfast** 

I love the topics & speakers and all the food & drink provided.



#### Friday, May 19

8:00 - 9:00 AM

#### **Anesthesia**

Behavior

**Clinical Pharmacology** 

**Critical Care** 

**Dermatology** 

Expert<sup>2</sup>: The Power of Interaction Cool views in virtual microscopy



Fear Free<sup>SM</sup> Practice

Program coordinated by Fear Free<sup>SM</sup>

**Feline Medicine** 

Program coordinated by the American Association of Feline Practitioners

Oncology

Public Health in Primary Care Practice (People are animals, too!)

Program coordinated by the U.S. Public Health Service

**Veterinary Leadership** 

Program coordinated by the Women's Veterinary Leadership Development Initiative

**Dr. Andre Shih** delivers deep (and lighthearted!) perspectives on anesthesia and analgesia

**Dr. J. Ciribassi** — Fear-based aggression: I'm afraid of you so I would like to eat you

**Dr. D. Boothe** — Pharmacogenomics: The role in drug interactions and adverse drug events

Dr. K. Santoro Beer — Medical management of thoracic trauma

**Dr. A. Schick** — Fun with fungus: New ideas on managing ringworm

Dr. S. Stockham — Cases of cavitary effusion: What's filling this space?

**Dr. M. Becker** — Top 10 things to do to provide true Fear Free<sup>SM</sup> veterinary visits

**Dr. E. Colleran** — Pandora syndrome: Much more than FIC

Dr. S. Ettinger — Let's talk about cancer: Breaking the news

**Dr. A. Ruple** — Common zoonoses encountered in small animal practice

Drs. Karen Bradley and Sarah Wooten illuminate the leader in you.



#### **Urology Symposium**

Dr. Julie Byron, Dr. Dennis Chew, Dr. Gary Oswald, Dr. Jody Lulich, Dr. Heidi Lobprise and Dr. Jeff Nichol



sreak 9:00 - 9:15 AM

Lunch Break 12:00 - 1:30 PM

Drs. Karen Bradley and Sarah Wooten illuminate the leader in

you.

**DR. P. BLOOM** — New drugs in veterinary dermatology — updates and debates

Drs. Karen Bradley and Sarah Wooten illuminate the leader in you.

**DR. J. CIRIBASSI** — Feline elimination disorder: Making litter the letter of the law

#### 9:15 - 10:15 AM 11:00 AM - 12:00 PM Dr. Andre Shih delivers deep (and lighthearted!) perspectives on Dr. Andre Shih delivers deep (and lighthearted!) perspectives on anesthesia and analgesia anesthesia and analgesia **Dr. J. Ciribassi** — Feline aggression: Should we play or should you **Dr. J. Ciribassi** — Psychopharmacology: Might medication make amends? Exhibit Hall Opens at 10:15 AM just stay away? **Dr. D. Boothe** — Does reading that package insert REALLY make **Dr. D. Boothe** — Targeted drug therapy: Enhancing efficacy and safety a difference? Dr. K. Santoro Beer — What's new with fluids in 2017? Dr. K. Santoro Beer — OMG. AKI!! What do I do now? Dr. A. Schick — Dermatology diagnostics: Review and updates on Dr. A. Schick — When to refer: Tricks on managing difficult cases and the many ways to obtain and interpret skin and ear samples where dermatologists can help Dr. S. Stockham — Cases of cavitary effusion: What's filling that **Dr. S. Stockham** — Is this lymphoma — or just a reactive lymph node? • AM Dr. M. Becker — A look inside a wildy successful practice that's been Fear **Dr. M. Becker** — Top 10 things to avoid in a Fear Free<sup>SM</sup> practice Free<sup>SM</sup> for over five years 10:15 - 11:00 **Dr. E. Colleran** — Concord with cats: Avoiding the rodeo Dr. E. Colleran — The wheezing cat: Feline lower airway disease Dr. S. Ettinger — Easy ways to improve chemotherapy treatment Dr. S. Ettinger — Canine MCT: One size does not fit all in your practice **Dr. A. Ruple** — Immunosuppressed clients and pet ownership: Dr. A. Ruple — What physicians know about zoonotic diseases A risk/benefit analysis

8:00 AM - 12:00 PM - 3 CE hours offered - Free to all registered CVC attendees.



I'd heard so many positive things. All turned out to be true.



## Great meeting! Excellent in all aspects!



#### 1:30 - 2:30 PM Friday, May 19 Cardiology **CVCA** Dr. K. Jacob — Mitral valve disease in dogs - Truly epic Program provided by CVCA Cardiac Care for Pets Dr. P. Bloom — Resistant bacteria are coming to your neighborhood -**Dermatology** MRSA, MRSP, MRSS: Proper antibiotic use in small animal dermatology -what should we be using? (Part 1) Dr. A. Roark and M. Pierson — Customer service crash course dvm360 Full Circle **Endocrinology** Check TheCVC.com for speaker and session updates 12:00 - 1:30 PM **Exotic Animal Medicine** Dr. L. Latney — Updates in small mammal medicine 2:30 - 3:15 PM Dr. E. Colleran and S. Dale, CABC — No pain, more gain: Revealing **Feline Medicine** the secret sauce – How a positive feline veterinary experience WILL Program coordinated by the American Association of Feline Practitioners matter (Part 1) Dr. D. Linder — Should we still give a dog a bone? Nutritional management Lunch Break Nutrition of dental disease Break Dr. D. Dycus — A surgeon's perspective on the current trends in managing **Orthopedics** osteoarthritis **Parasitology** Dr. R. Gerhold — Cough it up: Respiratory parasites of animals **Public Health in Primary Care Practice** (People are animals, too!) Program coordinated by the U.S. Public Health Service Dr. A. Ruple — The veterinarian's role in public health **Urology** Dr. I. Lane — Little angry bladders: First steps for nonobstructive FIC **Dr. K. Pope-Robinson** — Training for the marathon we call a career in Wellness veterinary medicine

#### Watch for the Two-way Learning icon throughout the program grid!









**S. DALE, CABC** — The power of enrichment — for your patients' health and your practice's well-being

DR. D. NICOL AND DR. A. ROARK — Management happy hour



As a speaker, I could not have asked for a more supportive, innovative, fun group with whom to work. CVC fosters a creative environment that encourages speakers to think outside the PowerPoint box.

CVC Speaker Sarah Wooten, DVM

#### Saturday, May 20

**Cardiology**Program provided by CVCA Cardiac Care for Pets



7:00 - 9:00 AM

**Breakfast** 

**Eye Opener Continental** 

**Dr. N. Peckens** — Practical approach to patients with arrhythmias Dr. J. Lewis — Open wide! Dental exam and common oral pathology

8:00 - 9:00 AM

Dr. P. Bloom — Canine cutaneous adverse food reactions: Diagnosis and treatment

**Dermatology** 

**Dentistry** 

dvm360 Full Circle

**Endocrinology** 

**Exotic Animal Medicine** 

Fear Free<sup>SM</sup> Practice Program provided in part by Fear Free<sup>SM</sup>

Nutrition

**Parasitology** 

Urology

USDA/NVAP

Program coordinated by the USDA National Veterinary Accreditation Program

**Veterinary Informatics in General Practice** Program coordinated by the Association for Veterinary Informatics

Wellness

Dr. A. Roark and T. McNerney, CVT, CVPP, VTS (Anesthesia/Analgesia) - Top traps that vets set for techs

Check TheCVC.com for speaker and session updates

Dr. L. Latney — Exotic animal owners 101: How to increase your clientele

**Dr. Stephen Ettinger** — The best medicine: Why Fear Free<sup>SM</sup> is a practice imperative!

Dr. D. Linder — Do I need a therapeutic food? A nutritionist's approach to selecting diets in disease

Dr. R. Gerhold — Update on tick-borne diseases

Dr. I. Lane — Little, leaky bladders: First line medical management of canine urinary incontinence

Receive your APHIS-approved supplemental training to renew your veterinary accreditation

Dr. S. Dennis and Dr. J. Lustgarten — Better data saves pets: How informatics can help pets and practices

**Dr. K. Pope-Robinson** — Diagnosing and treating frustration — yours (with seemingly uninformed, skeptical, or unappreciative pet owners)



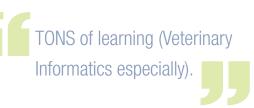


**Dr. D. LINDER** — What's the best pet food? Case-based answers to how a nutritionist approaches this question

S. DALE, CABC — Media training 101 — Fight or flight? What to say and what NEVER to say

| 9:45 - 10:45 AM   |                  | 11:15 AM - 12:15 PM   |                             |  |  |  |  |  |  |
|---|------------------|---|-----------------------------|--|--|--|--|--|--|
| <b>Dr. N. Peckens</b> — Syncope: Finding the cause and managing the condition   |                  | <b>Dr. N. Peckens</b> — How to use NT-proBNP in patients with possible cardiac disease  |                             |  |  |  |  |  |  |
| Dr. J. Lewis — It's like pulling teeth! Surgical extraction techniques  |                  | Dr. J. Lewis — Extraction complications and how to avoid them   |                             |  |  |  |  |  |  |
| <b>Dr. P. Bloom</b> — Simplified diagnosis and management of autoimmune skin diseases — including immunosuppressive therapy   |                  | Dr. P. Bloom — What's new about demodicosis in dogs?  |                             |  |  |  |  |  |  |
| Dr. A. Roark and T. McNerney, CVT, CVPP, VTS (Anesthesia/<br>Analgesia) — Epic fails in team harmony  |                  | Dr. A. Roark and T. McNerney, CVT, CVPP, VTS (Anesthesia/<br>Analgesia) — What Hall & Oates taught me about veterinary medicine           |                             |  |  |  |  |  |  |
| Check TheCVC.com for speaker and session updates  | _                | Check TheCVC.com for speaker and session updates  | :45 PM                      |  |  |  |  |  |  |
| Dr. L. Latney — Clinical approach to ferret lymphoma  | 10:45 - 11:15 AM | Dr. L. Latney — Managing head trauma in exotic pets   | Lunch Break 12:15 - 1:45 PM |  |  |  |  |  |  |
| <b>Dr. Stephen Ettinger</b> — Physical exam techniques that are state-of-the-art and state-of-the-heart   | 10:45 - 7        | M. Becker, CPDT — Gentle control: Fear Free <sup>SM</sup> tactics for getting a handle on difficult dogs and cats without extra restraint | reak 1                      |  |  |  |  |  |  |
| <b>Dr. D. Linder</b> — Why isn't the weight coming off? Psychological strategies for successful weight loss   | Break .          | <b>Dr. D. Linder</b> — Making client communication appetizing: Talking with owners about nutrition  | Lunch B                     |  |  |  |  |  |  |
| <b>Dr. R. Gerhold</b> — Update on tick-borne diseases of humans: Focus on One Health  |                  | Dr. R. Gerhold — Wildlife diseases important for practitioners to know  |                             |  |  |  |  |  |  |
| <b>Dr. I. Lane</b> — Little, leakier bladders: Options for refractory incontinence  |                  | Dr. I. Lane — Big, angry prostate: Update on canine prostatic disease   |                             |  |  |  |  |  |  |
| Receive your <b>APHIS-approved</b> supplemental training to renew your veterinary accreditation   |                  | Receive your <b>APHIS-approved</b> supplemental training to renew your veterinary accreditation   |                             |  |  |  |  |  |  |
| <b>Dr. J. Green</b> — Your master problem list: Working for or against you?   |                  | Check TheCVC.com for updates.   |                             |  |  |  |  |  |  |
| LAUNCH PAD LEARNING 4 9:45 AM - 12:15 PM  Dr. K. Pope-Robinson — The violinist and the veterinarian: How to acknowledge beauty and value in your work — when others may not |                  |   |                             |  |  |  |  |  |  |





### ClinicalProgram Saturday Afternoon

## Fun, educational, and affordable!



#### Saturday, May 20 1:45 - 2:45 PM **Critical Care** Dr. G. Pachtinger - All about the pain train: Safe analgesia in the ER **Dentistry Dr. J. Lewis** — In the dark: Dental radiograph interpretation M. Becker, CPDT — Help the owner, help the pet! How to set a Fear Free<sup>SM</sup> Practice Fear Free<sup>SM</sup> foundation at home Program coordinated by Fear Frees **Feline Medicine Dr. E. Colleran** — Old, thin cats: Is it really only age-related? Program coordinated by the American Association of Feline Practitioners 2:45 - 3:15 PM 12:15 - 1:45 PM Dr. D. Twedt — Assessing abnormal liver enzymes activities: A clinical **Gastrointestinal Medicine** Neurology Dr. F. Wininger — Neurolocalization basics — 4th year 101 Break The CVC receives excellent insights from Eye Care for Animals to bring you Ophthalmology Lunch Break Program provided by Eye Care for Animals the latest on ophthalmology. Check TheCVC.com for details. LAUNCH PAD LEARNING 🐧 1:45 - 6:00 PM **Pain Management** Dr. M. Petty and M.E. Goldberg, BS, LVT, CVT, SRA, CCRA — Program coordinated by the International Veterinary Academy of Pain Management Perioperative anesthesia and pain control . . . **B. Schroeder** — Sharing your message: Storytelling in your practice **Social Media and Digital Marketing** Receive your APHIS-approved supplemental training to renew your **USDA/NVAP** Program coordinated by the USDA National Veterinary Accreditation Program veterinary accreditation **Veterinary Hospice and Palliative Care** Dr. D. McVety — The ethics of euthanasia: Is it a convenience or not? **Veterinary Leadership** Presented by Dr. Betsy Charles. See TheCVC.com for updates! VINSTITUTE Program provided by the Veterinary Leadership Institute



#### **Urology Symposium**

Dr. Julie Byron, Dr. Dennis Chew, Dr. Gary Oswald, Dr. Jody Lulich, Dr. Heidi Lobprise and Dr. Jeff Nichol







| 3:15 - 4:15 PM  |  | 5:00 - 6:00 PM  |                                 |
|---|--|---|---------------------------------|
| <b>Dr. G. Pachtinger</b> — If you can't take the heat you are probably a bulldog! Heat stroke in the ER                               |  | <b>Dr. G. Pachtinger</b> — Lyme disease: Treating acute and chronic manifestations  |                                 |
| <b>Dr. J. Lewis</b> — Feline dentistry: Stomatitis, tooth resorption and more   |  | Dr. J. Lewis — Making the diagnosis: Dental zebras  | mation.                         |
| <b>D. Martin, LVT, VTS (Behavior)</b> — Fear Free $^{\rm SM}$ : Learning to listen to our patients                                    |  | <b>D. Martin, LVT, VTS (Behavior)</b> — Fear Free <sup>SM</sup> : Creating the veterinary hospital "spaw"                             | See below for more information. |
| <b>Dr. E. Colleran</b> — Complicated senior cats: Managing a patient's multiple conditions  | PM<br>5:00 PM  | Dr. E. Colleran — Acute and chronic pancreatitis: What to do?   | v for mo                        |
| Dr. D. Twedt — Common liver diseases in dogs  | Break 4:15 - 5:00 PM<br>Exhibit Hall Closes at 5:00 PM | Dr. D. Twedt — Chronic hepatitis in dogs: The latest updates  | ee belov                        |
| Dr. F. Wininger — "The Gait Game": A neurolocalization review   | ak 4:1<br>Hall Clo                                     | <b>Dr. F. Wininger</b> — I've fallen and I can't get up: The acute lower motor neuron patient   | •                               |
| The CVC receives excellent insights from Eye Care for Animals to bring you the latest on ophthalmology. Check TheCVC.com for details. | Bre<br>Exhibit   | The CVC receives excellent insights from Eye Care for Animals to bring you the latest on ophthalmology. Check TheCVC.com for details. | 7:00 - 9:00 PM                  |
| starting from home and back again (and everything in between)   | ree to CV  | C attendees; Attendance limited - RSVP requested on p. 50.  |                                 |
| <b>B. Schroeder</b> — SEO basics: How to convert "prospects" into "clients"   |  | <b>B. Schroeder</b> — Monitoring digital marketing: How to check your ROI   | Evening Sessions                |
| Receive your <b>APHIS-approved</b> supplemental training to renew your veterinary accreditation                                       |  | Receive your <b>APHIS-approved</b> supplemental training to renew your veterinary accreditation                                       | vening                          |
| <b>Dr. D. McVety</b> — Creative euthanasia: What to do when you don't know what to do   |  | <b>Dr. D. McVety</b> — Euthanasia: What words you should—and should not—be using  |                                 |
| Presented by <b>Dr. Betsy Charles.</b> See TheCVC.com for updates!  |  | Presented by <b>Dr. Betsy Charles.</b> See TheCVC.com for updates!  |                                 |
| 1:45 – 6:00 PM – 3 CF hours offered – F   | ree to a   |   |                                 |

1:45 - 6:00 PM - 3 CE hours offered - Free to all registered CVC attendees



DR. H. DOGAN — Share in your colleagues' secrets: The Veterinary Confessionals Project





#### Sunday, May 21

#### 8:00 - 9:00 AM

#### **Behavior**

**Canine Sports Medicine and Rehabilitation** 

#### **Critical Care**

#### dvm360 Leadership Challenge

#### **Feline Medicine**

Program coordinated by the American Association of Feline Practitioners

#### Gastrointestinal Medicine

#### Neurology

#### Ophthalmology

Program provided by Eye Care for Animals



7:00 - 9:00 AM

**Eye Opener Continental Breakfast** 

#### **Pain Management**

Program coordinated by the International Veterinary Academy of Pain Management

#### **Soft Tissue Surgery**

#### **Toxicology**

**Dr. M. Duxbury** — But I was right there! Why supervising kids and dogs is not enough to prevent dog bites

You'll jump at the chance to see these sessions! See TheCVC.com for updates.

**Dr. G. Pachtinger** — Endocrine emergency: The GREAT pretender! Hypoadrenocorticism

**TBD** — Pet enrichment: Put a future trend to work for your practice

Dr. S. Robertson — Updates in feline anesthesia and analgesia

Dr. D. Twedt — What's new? Emerging liver diseases

Dr. F. Wininger — Intervertebral disc disease: What is a generalist to do?

The CVC is pleased to partner with Eye Care for Animals to offer you the latest on ophthalmology. Check TheCVC.com for details.

#### LAUNCH PAD LEARNING 📵 8:00 - 10:30 AM

 $\mbox{\bf Dr.\,M.\,Petty}$  — Myofascial pain therapy and massage for successful . . .

Dr. C. Adin — It's huge! How to handle masses of the liver and spleen

Dr. T. Wismer — Everyday household hazards



LUNCHEONS 12:30-1:30 PM • Cost: \$50



B. SCHROEDER — 25 big digital marketing hacks

**DR. T. WISMER** — Myths and misconceptions in toxicology

#### 11:15 AM - 12:15 PM 9:30 - 10:30 AM Dr. M. Duxbury — Behavior tool use: What you never learned about what Dr. M. Duxbury — Rules for interacting with fearful pets you need to know You'll jump at the chance to see these sessions! See TheCVC.com You'll jump at the chance to see these sessions! See TheCVC.com for for updates. Dr. G. Pachtinger — Common emergency procedures Dr. G. Pachtinger — Effusion confusion Lunch Break 12:15 - 2:00 PM Exhibit Hall Closes at 2:00 PM Dr. D. McVety — Pain and death: Why 'the end' is only the **TBD** — Toxic team: A crash course in the antidote beainning 10:30 - 11:15 AM Dr. S. Robertson — Assessing acute pain Dr. S. Robertson — Perioperative anesthesia and analgesia planning Dr. D. Twedt — Update on feline liver disease Dr. D. Twedt — Acute pancreatitis in dogs Break **Dr. F. Wininger** — A pain in the neck: Cervical myelopathies Dr. F. Wininger — Dizzy now? Vestibular syndromes The CVC is pleased to partner with Eye Care for Animals to offer The CVC is pleased to partner with Eye Care for Animals to offer you the you the latest on ophthalmology. Check TheCVC.com for details. latest on ophthalmology. Check TheCVC.com for details. Dr. M. Petty — The business of pain management ... surgical and pain treatment outcomes **Dr. C. Adin** — 5 skin closure techniques that you should be using in Dr. C. Adin — Is it septic? What you need to know about acute abdomens practice



This is not my first CVC and I am always impressed by the range of topics and the quality of speakers.

Dr. T. Wismer — Toxicity of human medications

Dr. T. Wismer — Toxicity of veterinary medications

## ClinicalProgramSunday Afternoon





#### Sunday, May 21 2:00 - 3:00 PM

#### **Behavior**

**Canine Sports Medicine and Rehabilitation** 

#### **Critical Care**

#### **Feline Medicine**

Program coordinated by the American Association of Feline Practitioners

#### **Gastrointestinal Medicine**

#### Neurology

**Ophthalmology**Program provided by Eye Care for Animals



#### **Pain Management**

Program coordinated by the International Veterinary Academy of Pain Management

#### **Soft Tissue Surgery**

#### **Toxicology**

30

**Veterinary Hospice and Palliative Care** 

Dr. M. Duxbury — Behavior modification: Foundation skills for dogs and cats to begin to change behavior

Leap and bound to TheCVC.com for session and speaker updates.

**Dr. G. Pachtinger** — All bleeding stops eventually: Common coagulopathies

**Dr. S. Robertson** — The five freedoms: Are we meeting our hospitalized feline patients' needs?

Dr. D. Twedt — Diseases of an often forgotten organ: The esophagus

Dr. F. Wininger — CSF: Who, what, when, where, how?

The CVC is pleased to partner with Eye Care for Animals to offer you the latest on ophthalmology. Check TheCVC.com for details.

**Dr. M. Petty** — Acute on top of chronic pain in geriatric patients

Dr. C. Adin — Challenging cases in oncologic surgery: When to cut and when to quit

Dr. T. Wismer — Inotxications of marijuana and new cannabinoid products

Dr. D. McVety — The art of euthanasia and the science of death



| 3:15 - 4:15 PM  | 4:30 - 5:30 PM                        |  |  |  |  |  |  |
|---|---------------------------------------|--|--|--|--|--|--|
| <b>Dr. M. Duxbury</b> — Why isn't it working? Troubleshooting behavior modification gone wrong                                  |                                       | <b>Dr. M. Duxbury</b> — A stormy, stormy night — and no one can sleep! Medications to help dogs cope with thunderstorms and other noises |  |  |  |  |  |
| Leap and bound to TheCVC.com for session and speaker updates.   |                                       | Leap and bound to TheCVC.com for session and speaker updates.  |  |  |  |  |  |
| Dr. G. Pachtinger — Cardiovascular emergencies in the ER/ICU  |                                       | Dr. G. Pachtinger — Feline lower urinary tract disease   |  |  |  |  |  |
| Dr. S. Robertson — Assessing and managing chronic pain  |                                       | Dr. S. Robertson — Those feline problem cases  |  |  |  |  |  |
| Dr. D. Twedt — Helping cats that have chronic vomiting  | 4:30 PM                               | Dr. D. Twedt — Those troublesome chronic diarrhea cases  |  |  |  |  |  |
| Dr. F. Wininger — MRI—what's this big deal?   | 4:15 - 4                              | Dr. F. Wininger — Status epilepticus in the 21st century   |  |  |  |  |  |
| The CVC is pleased to partner with Eye Care for Animals to offer you the latest on ophthalmology. Check TheCVC.com for details. | Break                                 | The CVC is pleased to partner with Eye Care for Animals to offer you the latest on ophthalmology. Check TheCVC.com for details.          |  |  |  |  |  |
| Dr. M. Petty — An update on NSAID use and safety  |                                       | Dr. M. Petty — The use of cannabidiols to treat pain   |  |  |  |  |  |
| <b>Dr. C. Adin</b> — Kidney and urethra stones in cats: A decision-making tree  |                                       | Dr. C. Adin — Refractory incontinence in dogs: Stop the leak   |  |  |  |  |  |
| Dr. T. Wismer — Treating tough toxins   | Dr. T. Wismer — Treating tough toxins |  |  |  |  |  |  |
| Dr. D. McVety — Avoiding career burnout   |                                       | Dr. D. McVety — Compasion fatigue or ethical fatigue?  |  |  |  |  |  |
|   |                                       |  |  |  |  |  |  |





As a speaker, this was a nearly ideal experience.
Thanks for allowing me to be a part of your conference.
My compliments to all!



## Technician Program

CVC Technician programming is open to all CVC attendees and may qualify for continuing education credits toward Veterinary Technician Specialist (VTS) certification. Please check with the specific Academy for approval.

| Friday, May 19  |   | 8:00 - 9:00 AM   |   | 9:15 - 10:15 AM   |  | 11:00 AM - 12:00 PM   |   |  |
|---|---|--|---|---|--|---|---|--|
| Dentistry Dos and<br>Don'ts   |   | C. Hoerner, CVT, VTS<br>(Dentistry) — Say ahhh!<br>Oral examination and<br>charting                                    |   | C. Hoerner, CVT, VTS<br>(Dentistry) — The tooth<br>fairy's magic wand: A guide<br>to hand instrumentation           |  | C. Hoerner, CVT, VTS<br>(Dentistry) — Dirty<br>mouth? Clean it up! A<br>complete periodontal<br>cleaning                    |   |  |
| Clinical Program  | Continental Breakfast<br>7:00 - 9:00 AM | <b>Dr. R. Gerhold</b> — Testing beyond fecal centrifugation  | 9:00 - 9:15 AM  | Dr. K. Pope-Robinson — Teams in the trenches— what 12-mile mud runs teach us about working in a veterinary hospital | Break 10:15 - 11:00 AM<br>Exhibit Hall Opens at 10:15 AM | <b>Dr. I. Lane</b> — Pertinent pee pills  | 12:00 - 1:30 PM   |  |
| Radiographs, Ears, and<br>Herbivores  | Continenta<br>7:00 - 9                  | <b>Dr. A. Pease</b> — Positioning radiographs: What does my doctor really want?  | Break 9:0   | Dr. P. Bloom — Technicians' role in managing ear disease  | Break 10:1<br>Exhibit Hall Ope                           | <b>Dr. L. Latney</b> — Post-<br>operative patient<br>management in herbivores   | Lunch Break 1   |  |
| Fear Free <sup>SM</sup> Practice Program coordinated by Fear Free <sup>SM</sup>         |   | <b>Dr. M. Becker</b> — Top 10 things to do to provide true Fear Free <sup>SM</sup> veterinary visits                   |   | <b>Dr. M. Becker</b> — Top 10 things to avoid in a Fear Free <sup>SM</sup> practice                                 |  | <b>Dr. M. Becker</b> — A look inside a wildy successful practice that's been Fear Free <sup>SM</sup> for over five years    |   |  |
| Saturday, May 20  |   | 8:00 - 9:00 AM   |   | 9:45 - 10:45 AM   |  | 11:15 AM - 12:15 PM   |   |  |
| Internal Medicine and<br>Critical Care  |   | P. Plummer, LVT, VTS (ECC,<br>SAIM) — How to manage<br>multiple emergencies  |   | P. Plummer, LVT, VTS<br>(ECC, SAIM) — A<br>technician's guide to life<br>support                                    |  | P. Plummer, LVT, VTS<br>(ECC, SAIM) — In the<br>trenches of transfusion<br>medicine   |   |  |
| Clinical Program  | Breakfast<br>:00 AM                     | Visit TheCVC.com for speaker and session updates   | 0 - 9:45 AM<br>ens at 9:00 AM                         | Dr. F. Wininger —<br>Managing acute spinal cord<br>injury   | 5 - 11:15 AM   | Dr. G. Pachtinger — Cats are not small dogs and I'll show you why   | :15 - 1:45 PM   |  |
| Fear Free <sup>SM</sup> Practice<br>Program provided in part by Fear Free <sup>SM</sup> | Continental Breakfast<br>7:00 - 9:00 AM | Dr. Stephen Ettinger — The best medicine: Why Fear Free™ is a practice imperative!                                     | Break 9:00 - 9:45 AM<br>Exhibit Hall Opens at 9:00 AM | Dr. Stephen Ettinger — Physical exam techniques that are state-of-the-art and state-of-the-heart                    | Break 10:45 - 11:15 AM                                   | M. Becker, CPDT — Gentle control: Fear Free <sup>SM</sup> tactics for getting a handle on difficult patients                | Lunch Break 12:15 - 1:45 PM                                   |  |
| dvm360 Full Circle 🔱  |   | Dr. A. Roark and T. McNerney, CVT, CVPP, VTS (Anesthesia/Analgesia)  — Top traps that vets set for techs               |   | Dr. A. Roark and T. McNerney, CVT, CVPP, VTS (Anesthesia/ Analgesia) — Epic fails in team harmony                   |  | Dr. A. Roark and T. McNerney, CVT, CVPP, VTS (Anesthesia/Analgesia) — What Hall & Oates taught me about veterinary medicine |   |  |
| Sunday, May 21  |   | 8:00 - 9:00 AM   |   | 9:30 - 10:30 AM   |  | 11:15 AM - 12:15 PM   |   |  |
| Behavior and Getting the Right Start  | fast                                    | D. Martin, LVT, VTS (Behavior) — Prevention is easier than treatment! The importance of preventive behavioral services | AM<br>:00 AM  | D. Martin, LVT, VTS<br>(Behavior) — Puppy start<br>right: Preventing behavioral<br>problems in puppies              | 5 AM   | D. Martin, LVT, VTS<br>(Behavior) — Kitten start<br>right: Preventing behavioral<br>problems in kittens                     | :00 PM  |  |
| Practice Management   | Continental Breakfast<br>7:00 - 9:00 AM | D. Russ, LVT, BS, BA, AS — Constructive criticism: Fact or fiction?  | Break 9:00 - 9:30 AM<br>Exhibit Hall Opens at 9:00 AM | D. Russ, LVT, BS, BA, AS — A low-stress approach to managing your team  | k 10:30 - 11:15 AM                                       | D. Russ, LVT, BS, BA, AS — Needs care, no \$\$\$ what now?  | Lunch Break 12:15 - 2:00 PM<br>Exhibit Hall Closes at 2:00 PM |  |
| dvm360 Leadership<br>Challenge  | Con                                     | <b>TBD</b> — Pet enrichment: Put a future trend to work for your practice  | Bre<br>Exhibit  | <b>Dr. D. McVety</b> — Pain and death: Why 'the end' is only the beginning  | Break  | <b>TBD</b> — Toxic team: A crash course in the antidote   | Lunch B<br>Evhihit  |  |



We are excited to bring sessions led by renowned clinicians who truly appreciate technicians' expertise, and by Veterinary Technician Specialists who understand the kind of education most needed and requested.



CVC Clinical Program Specialist Jennifer Vossman, RVT, CMP

|  | 1:30 - 2:30 PM   |                               | 3:15 - 4:15 PM  |                    |                     | 4:30 - 5:30 PM  |   |                     | 7:00 - 9:00 PM   |
|--|--|-------------------------------|---|--------------------|---------------------|---|---|---------------------|--|
|  | C. Hoerner, CVT, VTS<br>(Dentistry) — X-ray vision<br>for the superhero technician!<br>Dental radiography        |                               | C. Hoerner, CVT, VTS<br>(Dentistry) — Save a<br>tooth! Advanced periodontal<br>treatments   |                    | <b>(D</b> )<br>go   | Hoerner, CVT, VTS<br>entistry) — Pain, pain,<br>away! Pain management<br>d nerve blocks   | xhibit Hall   | at 6:45 PM          | S. DALE, CABC — The power of enrichment — for  |
| Lumps,<br>Cannabinoids,<br>and Allergies | Dr. S. Ettinger — What to do with lumps and bumps: Why wait? Aspirate!   | 0 - 3:15 PM                   | <b>Dr. D. Boothe</b> — The high points of medical marijuana and cannabinoids  | 4:15 - 4:30 PM     | exp<br>clie<br>pe   | A. Schick — Allergies<br>olained: How to help your<br>ents understand why their<br>t is itchy and how we<br>n help                            | 5:30 - 6:45 PM<br>Welcome Reception in the Exhibit Hall | l Closes at 6:4     | your patients' health and your practice's well-being  DR. D. NICOL AND                               |
| Clinical<br>Program                      | Dr. K. Santoro Beer —<br>Stabilization and monitoring<br>of the critical patient                                 | Break 2:30 - 3                | Check TheCVC.com for session and speaker updates.   | Break 4:1          | ses                 | eck TheCVC.com for<br>ssion and speaker<br>dates.   | 5:30<br>come Recept                                     | Exhibit Hall Closes | DR. A. ROARK —<br>Management happy hour  |
| dvm360<br>Full Circle                    | Dr. A. Roark and M. Pierson — Customer service crash course  |                               | Dr. A. Roark and<br>M. Pierson —<br>Technician gold in the exam<br>room   |                    | M.<br>Wo            | A. Roark and Pierson — wing clients who aren't the building   | Wel   |                     | RSVP on p. 52  |
|  | 1:45 - 2:45 PM   | 1:45 - 2:45 PM 3:15 - 4:15 PM |   |                    |                     | 5:00 - 6:00 PI  | M   |                     | 7:00 - 9:00 PM   |
|  | P. Plummer, LVT, VTS<br>(ECC, SAIM) — What every<br>technician should know<br>about feline hyperthyroidism       | Ma                            | P. Plummer, LVT, VTS (ECC,<br>SAIM) — Canine and feline<br>diabetes   | Σ                  | at 5:00 PM          | P. Plummer, LVT, VTS (E<br>SAIM) — The unstable for<br>diabetic patient   |   | CO                  | EVENING SESSIONS  R. H. DOGAN — Share in your lleagues' secrets: The Veterinary infessionals Project |
|  | <b>Dr. D. Linder</b> — Finicky felines and picky pooches: Strategies for patient inappetance                     | Break 2:45 - 3:15 PM          | T. McNerney, BS, CVT, CVPP, VTS (Anesthesia/Analgesia)  — Anesthesia basics and beyond: Things you learned in school but have forgotten | Break 4:15-5:00 PM | Exhibit Hall Closes | LAUNCH PAD LEARNING T. McNerney, BS, CVT, CV VTS (Anesthesia/Analge — Anesthesia basics and Things you learned in scho have forgotten (cont.) | VPP, ♥<br>esia)<br>beyond:                              | 00                  | iniossionais i roject  |
|  | M. Becker, CPDT — Help<br>the owner, help the pet!<br>How to set a Fear Free <sup>SM</sup><br>foundation at home | Bre                           | D. Martin, LVT, VTS (Behavior)  — Fear Free <sup>™</sup> : Learning to lister to our patients   |                    | Exhi                | D. Martin, LVT, VTS (Bel<br>— Fear Free <sup>SM</sup> : Creating<br>veterinary hospital "spaw"  | the   | RS                  | SVP on p. 52   |

|  | 2:00 - 3:00 PM   |              | 3:15 - 4:15 PM  |             | 4:30 - 5:30 PM  |
|--|--|--------------|---|-------------|---|
| Rehabilitation<br>and Pain<br>Management | M. E. Goldberg, BA,<br>LVT, CVT, SRA, CCRA —<br>Obesity/weight management<br>and physical rehabilitation | Ć.           | M. E. Goldberg, BA, LVT,<br>CVT, SRA, CCRA — How<br>can I be a patient advocate in<br>pain management for exotics<br>and zoo animals? | 5 - 4:30 PM | M. E. Goldberg, BA, LVT,<br>CVT, SRA, CCRA — Feline<br>physical rehabilitation and<br>the veterinary technician |
|  | O. Scislowicz, BS, LVT — Project you: Care and feeding for a long-lasting team                           | Break 3:00 - | Scislowicz, BS, LVT —     Solve the Bermuda triangle of triangulated conversations  | Break 4:15  | O. Scislowicz, BS, LVT —<br>Beat back bullies in your<br>practice   |
|  |  |              |   |             |   |



## Practice Management Program

for your practice



|  | Thursday, May 18                        |   |   | 12:30 - 1:30 PM   |  | 1:45 - 2:45 PM  |   |
|--|---|---|---|---|--|---|---|
|  | Future Thinking and<br>Team Morale      |   | LAUNCH PAD LEARNING B. Halow, LVT, CVPM — Client compliance-builder workshop: Inspiring ideas to drive medical services | 1:30 - 1:45 PM  | B. Halow, LVT, CVPM —<br>Trends shaping veterinary<br>practice and careers by<br>2020 and beyond | 2:45 - 3:00 PM  |   |
|  | M                                       | Money Matters and Managing  |   | <b>B. Conrad, CVPM</b> —<br>Owning and running: If it<br>were easy, everyone would<br>do it                   | Break 1:3  | B. Conrad, CVPM — Girls<br>just wanna have fun:<br>Creating an enjoyable<br>workplace   | Break 2:4   |
| Friday, May 19   |   | 8:00 - 9:00 AM  |   | 9:15 - 10:15 AM   |  | 11:00 AM - 12:00 PM   |   |
| Fear Free <sup>SM</sup> Practice<br>rogram coordinated by Fear Free <sup>SM</sup>    | fast                                    | <b>Dr. M. Becker</b> — Top 10 things to do to provide true Fear Free <sup>SM</sup> veterinary visit     | Break 9:00 - 9:15 AM  | <b>Dr. M. Becker</b> — Top 10 things to avoid in a Fear Free <sup>SM</sup> practice                           | 0 AM<br>0:15 AM  | <b>Dr. M. Becker</b> — A look inside a wildy successful practice that's been Fear Free <sup>SM</sup> for over five years                          | Lunch Break 12:00 - 1:30 PM                                   |
| ractice Management   | Continental Breakfast<br>7:00 - 9:00 AM | J. Volk — How pet owners are changing and what it means to your practice                                |   | J. Volk — How to make pet insurance your practice's new best friend   | Break 10:15 - 11:00 AM<br>Exhibit Hall Opens at 10:15 AM   | J. Volk — Financial tools that can get clients to say 'yes'   |   |
| et's Talk to Clients   | Cont 7                                  | B. Conrad, CVPM — The<br>new client treasure chest:<br>Where can I find THAT?                           |   | <b>B. Conrad, CVPM</b> — Phone calls gone bad: Coaching receptionists (kindly) with recordings                | Break<br>Exhibit H   | B. Conrad, CVPM — What<br>happens in the treatment area<br>doesn't stay there: How to<br>communicate value for clients<br>and their pets          |   |
| aturday, May 20  |   | 8:00 - 9:00 AM  |   | 9:45 - 10:45 AM   |  | 11:15 AM - 12:15 PM   |   |
| lvm360 Full Circle 🖜   |   | Dr. A. Roark and T. McNerney, CVT, CVPP, VTS (Anesthesia/Analgesia) — Top traps that vets set for techs | Break 9:00 - 9:45 AM<br>Exhibit Hall Opens at 9:00 AM   | Dr. A. Roark and T.<br>McNerney, CVT, CVPP,<br>VTS (Anesthesia/<br>Analgesia) — Epic fails in<br>team harmony |  | Dr. A. Roark and T.<br>McNerney, CVT, CVPP, VTS<br>(Anesthesia/Analgesia) —<br>What Hall & Oates taught me<br>about veterinary medicine           |   |
| ear Free <sup>SM</sup> Practice<br>ogram provided in part by Fear Free <sup>SM</sup> | Breakfast<br>:00 AM                     | Dr. Stephen Ettinger —<br>The best medicine: Why<br>Fear Free <sup>™</sup> is a practice<br>imperative! |   | Dr. Stephen Ettinger — Physical exam techniques that are state-of-the-art and state-of-the-heart              | 10:45 - 11:15 AM   | M. Becker, CPDT — Gentle control: Fear Free <sup>SM</sup> tactics for getting a handle on difficult dogs and cats without needing extra restraint | Lunch Break 12:15 - 1:45 PM                                   |
| he Essentials of HR  | Continental Breakfast<br>7:00 - 9:00 AM | Dr. N. Varani and M.<br>Perry, CVPM — Essentials<br>of HR: Hiring                                       |   | Dr. N. Varani and M. Perry,<br>CVPM — Essentials of HR:<br>Training and the first 90 days                     | Break 10:4   | Dr. N. Varani and M.<br>Perry, CVPM — Essentials<br>of HR: Compensation   |   |
| low I Keep<br>Myself Sane  |   | Dr. D. Nicol — 3 years, 3 continents, \$1 M earned: Lessons learned from an extraordinary journey       |   | Dr. D. Nicol — Why ego<br>is crushing medicine (and<br>business) and what you can<br>do about it              |  | Dr. D. Nicol — Tips to unplug from the Matrix and take back your life   |   |
| Sunday, May 21   |   | 8:00 - 9:00 AM  |   | 9:30 - 10:30 AM   |  | 11:15 AM - 12:15 PM   |   |
| Social Media and<br>Digital Marketing  | fast                                    | B. Schroeder — Paid social media: The art of "pay to play" on social networks                           | AM<br>:00 AM  | B. Schroeder — Protecting your practice with a great social media policy                                      | 5 AM   | B. Schroeder — Why should corporations have all the fun? Use logo and colors to create a memorable experience                                     | :00 PM<br>:00 PM  |
| Making a Better<br>Veterinary Clinic   | Continental Breakfast<br>7:00 - 9:00 AM | Dr. J. Keen — From veterinarian to betterinarian: How I improved my production                          | Break 9:00 - 9:30 AM<br>Exhibit Hall Opens at 9:00 AM   | Dr. J. Keen — How to rock 'n' roll with your staff: Getting it done   | 10:30 - 11:15 AM   | Dr. J. Keen — Oh, those clinic smells! What your clients' senses are telling them   | Lunch Break 12:15 - 2:00 PM<br>Exhibit Hall Closes at 2:00 PM |
| dvm360 Leadership<br>Challenge   | Cont                                    | <b>TBD</b> — Pet enrichment: Put a future trend to work   | Brea<br>Exhibit   | Dr. D. McVety — Pain and death: Why 'the end' is only   | Break  | <b>TBD</b> — Toxic team: A crash course in the antidote   | Lunch E<br>Exhibit  |

the beginning

34

Challenge

Every speaker will send you home with current, thoughtful, problem-piercing solutions to your hiring, firing, communication, marketing, practice finance, and personal wellbeing problems.

And that's just the start.

3:00 - 4:00 PM

Business Channel Director and CVC Practice Management Program Director Brendan Howard

|  | 3:00 - 4:00 PM   |                      | 4:15 - 5:15 PM   |                      | 5:30 - 6:30 PM   | 7:00 - 9:00 PM  |  |  |
|--|--|----------------------|--|----------------------|--|---|--|--|
|  | B. Halow, LVT, CVPM — How to accomplish goals in practice without losing your cool                             | Break 4:00 - 4:15 PM | B. Halow, LVT, CVPM — Creating better expectations for interpersonal behavior in practice              | 5:15 - 5:30 PM       | B. Halow, LVT, CVPM — Clear! Shock your team to life with these energizing strategies  | B. CONRA  | NG SESSION  AD, CVPM — Ask the pet  LIVE panel and learning  |  |
|  | B. Conrad, CVPM — Forget the P&L: Sharing real numbers with your team  | Break 4:0            | <b>B. Conrad, CVPM</b> — From recommendation to invoice: The compliance cycle                          | Break 5:1            | B. Conrad, CVPM — The world's best managers share their top solutions  | session.  |  |  |
|  | 1:30 - 2:30 PM   |                      | 3:00 - 4:00 PM   |                      | 4:30 - 5:30 PM   | t Hall  | 7:00 - 9:00 PM   |  |
| dvm360<br>Full Circle                    | Dr. A. Roark and M. Pierson — Customer service crash course  | PM                   | Dr. A. Roark and M. Pierson — Technician gold in the exam room   | PM                   | Dr. A. Roark and<br>M. Pierson —<br>Wowing clients who aren't<br>in the building   | 5:30 - 6:45 PM<br>Welcome Reception in the Exhibit Hall | EVENING SESSIONS S. DALE, CABC — The power of enrichment — for your patients' health and your practice's well-being DR. D. NICOL AND DR. A. ROARK — Management |  |
| Save Lives,<br>Make Money                | <b>D. Tumblin, CPA</b> — The elusive 20% ROI: Can it be done?  | ak 2:30 - 3:00 PM    | <b>D. Tumblin, CPA</b> — The inside skinny on boosting revenue   | Break 4:00 - 4:30 PM | <b>D. Tumblin, CPA</b> — Online pharmacies: Take in the good, get rid of the bad   | 5:30 - 6:45 PM<br>Reception in the                      | health and your practice's well-being  DR. D. NICOL AND DR. A. ROARK   |  |
| Practice<br>Management                   | <b>Dr. D. Nicol</b> — 9 leadership lessons that will change your life (Part 1)                                 | Break                | <b>Dr. D. Nicol</b> — 9 leadership lessons that will change your life (Part 2)                         | Bre                  | <b>Dr. D. Nicol</b> — 7 elements to the perfect exam-room visit  | Welcome   | Management happy hour RSVP on p. 52  |  |
|  | 1:45 - 2:45 PM   |                      | 3:15 - 4:15 PM   |                      | 5:00 - 6:00 PM   |   | 7:00 - 9:00 PM   |  |
| Social Media<br>and Digital<br>Marketing | B. Schroeder — Sharing your message:<br>Storytelling in your practice  |                      | B. Schroeder — SEO basics: How to convert "prospects" into "clients"                                   |                      | B. Schroeder — Monitoring digital marketing: How to check your ROI   | DR. I   | NING SESSION H. DOGAN — Share in   |  |
|  | <b>M. Becker, CPDT</b> — Help the owner, help the pet! How to set a Fear Free <sup>SM</sup> foundation at home | 2:45 - 3:15 PM       | D. Martin, LVT, VTS<br>(Behavior) — Fear Free <sup>SM</sup> :<br>Learning to listen to our<br>patients | 4:15 - 5:00 PM       | marketing: How to check your ROI  D. Martin, LVT, VTS (Behavior) — Fear Frees Creating the veterinary hospital "spaw"  Dr. N. Varani and M. Perry, CVPM — Essentia of HR: Motivation and retention | Tho   | colleagues' secrets:<br>Veterinary Confessionals<br>ect  |  |
|  | Dr. N. Varani and M. Perry,<br>CVPM — Essentials of HR:<br>Employee manual                                     | Break 2:4            | Dr. N. Varani and M. Perry,<br>CVPM — Essentials of HR:<br>Performance and termination                 | Break 4:1            | Dr. N. Varani and M. Perry, CVPM — Essentia of HR: Motivation and retention  | ls  |  |  |
| Practice<br>Management                   | <b>Dr. S. Wooten</b> — Leverage your introvert strengths and lead to succeed                                   |                      | <b>Dr. S. Wooten</b> — Pimp my brain: A crash course in perspective-taking                             |                      | <b>Dr. S. Wooten</b> — Sharpe your soft skills, change your life   | RSVP on p. 52   |  |  |
|  | 0.00 0.00 0.0  |                      |  |                      | 400  | 0) (0 =   |  |  |

|                            | 2:00 - 3:00 PM  |            | 3:15 - 4:15 PM                                    |            | 4:30 - 5:30 PM                                    | CVC P<br>Sessio              |
|----------------------------|---|------------|---|------------|---|------------------------------|
| Tackling Tough<br>Dilemmas | Dr. K. Primm — Veterinary dating game: Do you know your ideal client? |            | your competitor? what to do?                      |            | retiring boss: Do you know                        | attend<br>toward<br>educa    |
|                            | Check TheCVC.com for session and speaker updates.                     | Break 3:00 | Check TheCVC.com for session and speaker updates. | Break 4:15 | Check TheCVC.com for session and speaker updates. | the Ce<br>Practic<br>offered |

CVC Practice Management Sessions are open to all attendees and are applicable toward the continuing education requirement for the Certified Veterinary Practice Manager program offered by the Veterinary Hospital Managers Association.

## learn, gather, shop!





CVC Virginia Beach means exceptional veterinary continuing education in the classroom and in the Exhibit Hall. And because CVC sponsors and exhibitors are an integral part of the experience, you'll find an active, solutions-oriented Exhibit Hall.

#### **Don't miss**

- Friday evening's Welcome Reception: Special drinks, snacks, music and camaraderie set the stage for fun and conversation.
- All day refreshments, daily coffee breaks and afternoon snacks.

Come together with friends and colleagues to learn, share, and enjoy!







More than 120 companies will be in Virginia Beach to showcase products and services designed to enhance your practice today...and help you plan for tomorrow.

Here's a current list of exhibitors.\*

AAHA – American Animal Hospital Association

Abaxis

Addison Biological Laboratory Inc.

Aesculight
Agape Pet Services
AKC Reunite
Akina Pharmacy
Animal Health Options
ASPCA Pet Health Insurance

Aunt Selma's Candy

Aventix

AVID Identification Systems AVImark/McAllister Software Syst.

Banfield Pet Hospital
Bayer HealthCare
BCP Veterinary Pharmacy
Blue Buffalo Company, Ltd.
Bush Veterinary Neurology Service

Ceva Animal Health Christian Iconic X-Ray, LLC

Companion Therapy Laser by LiteCure

Core Imaging Cryoprobe

CVCA Cardiac Care for Pets Dan Scott & Associates

Dental Focus
Diamondback Drugs
Dog is Good
DVM Multimedia
DVM Network
DVM Solutions
DVMelite

Eagle Eye Anestesia Eclipse Loupes and Lights Elanco Animal Health Ellman, A Cynosure Company

Elsevier

**Endoscopy Support Services Inc** 

Ezee-Visit Pet Vet Mat Flexible Footwear Compnay Fovea Digital Radiography

Hawaiian Moon

Henry Schein Animal Health

Hero Braces
Heska Corporation
Hill's Pet Nutrition
Hot Dog Patient Warming

Hydro Track IDEXX Laboratories

iM3 Inc.
I-Med Pharma
IMS Animal Health
International WIN Ltd.
Intrauma America

Jorgensen Laboratories Inc. K9Grass by ForeverLawn K-Laser USA KRUUSE A/S LifeSign LLC Medfurbish

Midmark Corporation Midwest Veterinary Supply Multi Radiance Medical MWI Animal Health Nationwide Insurance

Nutramax Laboratories Veterinary Sciences, Inc.

NVA

Oncura Partners
Orthomed North America
Patterson Veterinary
Penn Veterinary Supply Inc.
Pet Health Pharmacy

petMAP

PetRays Tellemedicine/Cardio Vet

PractiVet PRN Pharmacal

Professional Design & Construction

Purina
RabID Tags
Revo Squared LLC
Roadrunner Pharmacy
Rose Micro Solutions
Royal Canin USA Inc.

Rx Vitamins scil animal care Sedecal USA

Select Merchant Solutions

Snyder Mfg Co. Sound Standard Process Star Imaging Taylors Pharmacy

**Total Practice Solutions Group** 

TriLogic Pharma

TWC Architecture and Construction Inc.

**UBM** Americas, Veterinary

UltraScope Universal Imaging

Universal Surgical Instruments Virginia Maryland College of Veterinary Medicine Van Beek Natural Science

VΛRI

Vet Ray Technology by Sedecal Veterinary Books by Success Concepts Veterinary Imaging Incorporated Veterinary Orthopedic Implants Veterinary Pharmacies of America VetMatrix, an iMatrix Company

Vetoquinol USA Vets First Choice VetzLife



Good representation of major veterinary product companies in the exhibit hall.



VINx

Virbac

Virox Animal Health

VSSI Inc.

Wedgewood Pharmacy
Wells Fargo Practice Finance

Wiley WVC

\*list current as of December 1, 2016.



## **Exhibit Hall Hours**

**Friday** 

May 19

10:15 AM - 6:45 PM

Saturday

May 20

9:00 AM - 5:00 PM

Sunday

May 21

9:00 AM - 2:00 PM

# talented practice managers will be finalists.

will win.

Might as well be you!

Don't be shy - dvm360 and the Veterinary Hospital Managers Association know first-hand the value of a strong, dedicated Practice Manager and we want to recognize your contributions to the everyday success of your practice. If you can answer "yes" to even one of the five items below, we want to hear from you. Here's why:

- You make a difference in your practice.
   Every day. (We want to hear how!)
- The entire practice team looks to you for guidance and leadership. (Tell us why!)
- You're paving a path to the future for yourself and your practice.
   (How does that future look?)
- Lemons become lemonade on your watch. (Share your recipe for success!)
- You love what you do. (Encourage your peers!)

Each entry will be evaluated on four criteria drawn in part from the VHMA's own critical competencies for Certified Veterinary Practice Managers:

- 1. Leadership and decision-making
- 2. Team motivation and management
- 3. Lifelong learning
- 4. Adapting to change

## Entries open April 1 and close June 1.

To learn more, stop by the dvm360 Relax and Recharge Lounge at CVC Virginia Beach or go to dvm360.com/PMOY.





# **ASKtheEXPERT**

# **Bring your questions and challenging cases**

Friday, May 19 - Sunday, May 21, 2017

Ask the Expert
Luncheons place you
around the table
with one of the
profession's most
notable speakers.
Refuel and
interact in an informal,
small-group
setting that
is designed for
conversation and

Each Ask the Expert
Luncheon provides
1 hour of CE and includes
a special lunch menu.
A separate registration
fee of \$50 per session is
required in advance
of attendance.

problem-solving.

See registration p. 51 to purchase.





## FRIDAY, 12:15 - 1:15 PM

DR. P. BLOOM — New drugs in veterinary dermatology — updates and debates

DR. J. CIRIBASSI — Felinie elimination disorder: Making litter the letter of the law

## SATURDAY, 12:30 - 1:30 PM

DR. D. LINDER — What's the best pet food? Case-based answers to how a nutritionist approaches this question

S. DALE, CABC — Media training 101 — Fight or flight? What to say and what NEVER to say

# SUNDAY, 12:30 - 1:30 PM

B. SCHROEDER — 25 big digital marketing hacks DR. T. WISMER — Myths and misconceptions in toxicology





Come gather ideas and work with the profession's most noted Hospital Design experts to lay the groundwork for your own dream come true.

3 full days and 31 sessions led by experts in veterinary Hospital Design

Daylong session tracks dedicated to planning, building, and decorating

#### 20 hours of continuing education credit

Your Hospital Design Conference registration includes:

A 30-minute 1:1 architectural consultation with a faculty member (one per registered clinic)

#### A resource-filled Exhibit Hall

Breakfast, lunch, and refreshments each day, and a first night Welcome Reception

# The hospital of your dreams can be yours.

## SAVE THE DATE! August 23-25, 2017

Register today at TheCVC.com.







August 23-25, 2017 Kansas City, Missouri

Register TheCVC.com



Life as a veterinary professional is rewarding, but isn't always easy. We hear you.

That's why we're proud to partner with the Vet Confessionals Project, created by Dr. Hilal Dogan and aimed at creating solidarity in the veterinary community.

You and your colleagues across the globe now have an outlet for your fears, hopes, frustrations (even inside jokes!), in the form of an anonymous "postcard" confession you can share—free of judgement—on dvm360.com and live at CVC.

Stop by the Vet Confessionals booth at CVC Virginia Beach to see what it's all about, visit us at dvm360.com/vetconfessionals or join the #vetconfessions conversation on Instagram.

Find it all here.

This is the most post volume wonderful, terrible, CARD bright, dreary, chaotic, rewarding, and STRESSFUL career!

Thank goodness for our amazing community. We are always there to support each other.

(If you need help-ASK!)

The Vet Confessionals Project - powered by dvm360.:on



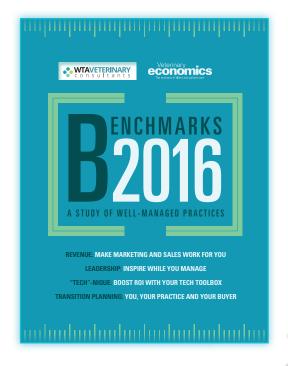






be like

the best.





Imitation is sincere flattery.

It's also best for business.

How do the most successful practices do it? **Benchmarks 2016** shines a spotlight on increasing revenue, fusing leadership and management, taking advantage of technology, and preparing for transition — helping set the standard for practices to emulate.

**Revenue**. What are the first impressions of your website, customer service, and facilities? They matter. Start implementing the fear-free method to benefit you, patients, and clients alike.

**Leadership**. Synthesizing leadership and management means knowing the crucial difference! Bolster your team-based culture with empowered, high-performance employees.

**Technology**. Are you paying other companies to use technology you already have? Set tech goals, and start leveraging your own tools like websites, mobile apps and social media for maximum ROI.

## Order your copy for pickup at the show! See registration for details.

Want it delivered home, instead? Go to industrymatter.com/benchmarks and use code BENCHCVC (You can order by phone, too! Call 1-800-598-6008)

**SAVE 15**% — offer good through May 31, 2017.









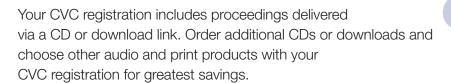


Take the Learning

Home

#### Too many sessions, too little time?

Listen again and again to the sessions and speakers you loved, share what you learned with associates, and benefit from the sessions you weren't able to attend! As a complement to the exceptional veterinary continuing education delivered live at CVC conventions, we offer a curated selection of additional resources.





CVC audio brings high-quality MP3 audio recordings into your practice or home. Pre-order a full set of clinical + technician + practice management sessions with your CVC Virginia Beach registration and save \$230!

Audio recordings are available for order on-site or at TheCVC.com/cvc-products. Special attendee prices vary and range from \$49.95 for a single subject to \$699 for a complete CVC program set.

conventiona

## **CVC Print**

CVC printed proceedings books are a hot commodity that sell out quickly at the convention.

Pay just \$60 when you register by early bird and guarantee your copy will be waiting for you in Virginia Beach with your convention registration!

A limited quantity will be available on site for \$75 each.

Proceedings from previous CVCs may still be available – call CVC Customer Service to inquire: 800-255-6864, ext. 6 or 913-871-3900.

See page 51 to pre-order



# Go late with **Evening Sessions!**

7:00 PM to 9:00 PM

RSVP on p. 52

The learning continues even after the sun goes down! Each night, CVC's evening sessions bring you together with your peers and the profession's brightest educators dig into trending topics:







## **THURSDAY**

ANTHEA SCHICK, DVM, DACVD — Unlocking the mysteries of the ear: Diagnosing otitis and dealing with chronic otitis.

BRIAN CONRAD, CVPM — Ask the pet owner: A LIVE panel and learning session.

## **FRIDAY**

STEVE DALE, CABC — The power of enrichment—for your patients' health and your practice's well-being DAVE NICOL, BVMS, MRCVS AND ANDY ROARK, DVM, MS — Management happy hour

## SATURDAY

HILAL DOGAN, BVSc — See your colleagues' secrets: The Veterinary Confessionals Project

Join us for evening education you're sure to appreciate — and enjoy. Seating is limited; RSVP when you register!



## **Needto Know**

#### **Continuing Education Credits**

The 2017 CVC Virginia Beach program has been submitted (but not yet approved) for a maximum of 36 hours of credit for veterinarians in full attendance and 29 hours of credit for technicians over four days in jurisdictions that recognize AAVSB's RACE approval. General fourday attendance earns veterinarians 29 hours of CE and technicians 29 hours of CE without purchasing any Clinical Techniques Courses or Ask the Expert Luncheons. Each state's licensing board will consider the program; check with your state's board for the number of hours it approves. Some boards have limitations on the number of hours accepted in certain categories and/or restrictions on certain methods of delivery of continuing education. To record your CE hours, a certificate of attendance will be included in your registration packet.

The practice management courses on p. 34 and 35 are applicable toward the continuing education requirement for the Certified Veterinary Practice Manager program offered by the Veterinary Hospital Managers Association.

CVC is an approved sponsor to provide continuing education to New York State licensees.



#### **Texas Veterinarians: Track Your CE!**

Veterinarians licensed in Texas must track each seminar hour attended with a Texas CE Form. When you arrive, pick up the form at the Tour/Information Desk and sign in on the sheet provided. Before you leave CVC Virginia Beach, return your completed form to the Registration Desk and sign out on the sheet provided. A CVC staff member will verify your hours and give you a signed CE Certificate of Attendance. Don't leave without your certificate — we can't mail it to you! For more information, call us at (800) 255-6864, ext. 6.

#### **Attendee and Guest Badges**

All registered attendees and guests must wear their CVC badge at all times and will not be admitted to educational sessions or the Exhibit Hall without one. Educational session attendance is reserved for convention registrants only; guests are not allowed in sessions but are invited to visit the Exhibit Hall. Guest badges will not be issued to veterinary professionals who work for a veterinary practice or industry organization or company. These individuals may purchase an Exhibit Hall badge in advance or on site. All badges are available for pick up at the on-site registration desk and will not be mailed in advance.

#### **Audio Recordings**

Receive special savings when you pre-order CVC Virginia Beach audio recordings with your registration! Details are on page 43, and also on the registration form, page 51.



#### **Convention Proceedings**

A CVC Virginia Beach downloadable proceedings or CD are included with your paid veterinarian, technician, practice manager, or student registration. Please indicate your preferred format on your registration form. Downloadable proceedings will be delivered via email approximately one week in advance of the convention. CD's will be available on site. A print proceedings book is available for the advance purchase price of \$60 prior to April 5, 2017. A limited number of CD and extra print proceedings will be available for purchase on site for \$75 each.

#### **Guests**

Guests (e.g., spouses, significant others, children) are defined as people not working in the veterinary industry. All veterinarians, technicians, practice managers, and team members must register and pay registration fees. Guests receive complimentary Exhibit Hall-only badges when included on the registration form in advance. Guests, including children, do not receive access to the seminar rooms. On-site guest badges are \$5. Children ages 10 to 18 receive free badges (list their names on the registration form); those under 10 do not require badges.

#### **Lunch Vouchers**

All registered attendees\* will receive CVC lunch bucks for each day of registration. Lunch bucks are to be used like cash to purchase lunch and snacks at the concession stands in the Exhibit Hall. \*Guests do not receive lunch bucks.

#### **Room Moderators**

We are recruiting professional and reliable volunteers to serve as room moderators during CVC Virginia Beach. For more information, please contact The CVC Group at (800) 255-6864, ext. 6. Spaces are limited and fill up quickly.

#### **Shuttle Bus Service**

CVC shuttle bus service will be provided daily to all CVC hotels except the DoubleTree by Hilton Virginia Beach, which are within walking distance of the VBCC, and Wyndam Virginia Beach Oceanfront.

#### **Special Needs**

Please indicate any special needs on your registration form. CVC management will contact you for additional information and make every effort to meet your needs.

#### Student Program

CVC Virginia Beach offers significant special savings for students and new graduates. Pricing is on the registration form; learn more at **TheCVC.com/vb-student-program**. Students receive a downloadable proceedings.

#### **Virginia Beach Weather: What to Wear**

When you visit Virginia Beach in May, expect mostly sunny skies, up to 86% relative humidity, and moderately warm temperatures. The average high temperature is 75°F, and the average low temperature is 55°F. Room temperatures inside the Virginia Beach Convention Center may be cool, so consider dressing in layers.



Register by February 15, 2017!

# Register Now and Save.

#### **Online**

Credit card payments only.

Visit **TheCVC.com** and complete the online registration form.

We accept:









#### By Mail

Complete the registration form on p. 48-52; mail all five pages plus your check (U.S. dollars only), money order, or credit card information to:

> CVC Virginia Beach UBM Advanstar ATTN: Cash Department 131 W. First Street Duluth, MN 55802

#### By Fax

Credit card payments only. Complete the registration form on p. 48-52 and fax all five pages to (913) 871-3899.

NOTE: If you fax, do not also mail your registration.

#### By Phone

Credit card payments only. Call (800) 255-6864, ext. 6 or (913) 871-3900

#### Questions

Call (800) 255-6864, ext. 6, or (913) 871-3900.

Email: cvc@ubm.com

Available Monday – Friday, 8:30 AM to 4:30 PM CT. Besides saving you money, early registration may also secure your seat in popular Clinical Techniques Courses, Ask The Expert luncheons and other programs. Registrations postmarked after February 15, 2017 (midnight CT) will be processed at the higher, early bird rates.

**Build Your Own Program** by attending the days that work best for you.

# Please remember the following when filling out your registration form:

- All essential information must be provided for a registration form to be processed. Note: Write your name as you wish it to appear on your badge and in the registration roster.
- Everyone attending CVC and requesting hotel accommodations must be registered.
- The registration form is for one attendee and guests. Please use a separate registration form for each attendee, making copies as needed.
- Guests receive access to the Exhibit Hall only.
- All veterinarians, veterinary technicians, practice managers, and team members must register and pay registration fees (hospital team members cannot attend as guests). Exhibit Hall-only badges for team members may be purchased (\$45 each) onsite.

#### **Cancellations**

All Clinical Techniques Course, Ask The Expert luncheon, child care, or registration cancellations must be submitted by the registrant, in writing, for a credit or refund (minus a \$50 processing fee). Requests for refunds or changes will not be accepted after April 12, 2017.

A \$50 processing fee may apply for changes.

#### **Clinical Techniques Course Registration**

Clinical Techniques Courses require an additional (nontransferable) registration fee. CVC reserves the right to cancel any Clinical Techniques Course that does not meet minimum registrations by April 12, 2017. If a Clinical Techniques Course is cancelled by CVC, registrants will be notified and the Clinical Techniques Course paid fee will be credited or refunded.

#### **Childcare Registration**

Licensed, on-site childcare for children aged six months to 12 years is available on a first-come, first-served basis at CVC Virginia Beach.

Sign up for childcare using the registration form, indicating the full name and age of each child. You will receive paperwork and information for each registered child via email (or standard mail if no email is provided). Information will include drop-off and pickup locations, etc. Space is limited, so reserve your spot early.

Learn more! The CVC.com/cvc-vb-childcare

# Registration Form



# CVC VIRGINIA BEACH • MAY 18-21, 2017

Page 1 of 5

One registration per form. For additional registrations please copy form. Please send all five pages. **REGISTRATION TYPE** — please check one: □ Veterinarian □ Technician □ Practice Manager □ Student (2017) □ Veterinary Grad (2016) □ Hospital Staff □ Spouse **First Name Last Name** Clinic Name Street Address: PLEASE SELECT ONE > Q Work Address Q Home Address City State Zip Code Email Address (to receive your convention confirmation) Country ☐ Check here if you do not want to receive convention information via email @ Twitter Username: **Daytime Telephone Number with Area Code** Fax Number with Area Code How many years have you attended CVC? Number of years, including 2017: A Few Questions: Please list university attended: Year graduated: What is your practice type? (Circle one) B. Specialty Practice A. Private Practice C. Emergency Practice D. Corporate Practice E. Shelter/Rescue F. Teaching Hospital G. Mobile Practice H. Not in Practice What is your job function/title? (Check one) 0065 Owner/Partner 0110 Associate Veterinarian 0015 

Credentialed Veterinary Technician 0020 ☐ Practice Manager/Administrator 0030 ☐ Receptionist 0040 Ueterinary Assistant 0060 
Student 0120 
No longer in practice/Retired 0070 ☐ Academic/Research/Laboratory 0130 Government: Federal, State, Municipal/Armed Forces Veterinarian 0100 🗖 Industry Representative or Consultant 0090 ☐ Spouse 4 Choose the specialty that best describes your business or professional activity. (Check one) 0001 

Exclusive Small Animal Practice 0012 ☐ Exclusive Feline Practice 0002 🖵 Over 50% Small Animal Practice 0003 ☐ Mixed Practice (50%-50%) 0004 ☐ Cattle (Exclusive Large Animal Practice) 0005 Horse (Exclusive Large Animal Practice) 0006 Swine (Exclusive Large Animal Practice) 0007 Large Animal Practice 0008 🗖 Over 50% Large Animal Practice 0013  $\ \square$  Manufacturer of Veterinary Drugs or Equipment/Including Marketing & Sales Personnel 0009 
Exotic Animals 0014 ☐ Student 0015 
Consulting 0016 Academic/Teaching/Laboratory/Libraries. Research 0011 \( \subseteq \text{Not in practice} \) 5 What type of content are you interested in? (Check all that apply) c □ Bovine Medicine and Surgery a Anesthesia b ☐ Behavior d 
Cardiology e 
Clinical Pathology f 

Clinical Pharmacology a 🖵 Dentistry h Dermatology i 🗖 Emergency and Critical Care i 🗖 Endocrinology k 🗖 Equine Medicine and Surgery I 🖵 Exotic Animal/Avian Medicine m 🖵 Feline Medicine n 

Gastrointestinal Medicine o Geriatrics p 🖵 Imaging a 🗖 Immunoloay r ☐ Infectious Diseases s ☐ Internal Medicine t 

Neurology/Musculoskeletal u 🖵 Nutrition v 🖵 Oncology w 

Ophthalmology y 🖵 Orthopedics/Sports Medicine/Physical Rehabilitation nn 🖵 Orthopedic Surgery z □ Pain Management aa □ Parasitology bb ☐ Pediatrics cc 
Practice Management dd Reproduction ee Respiratory Medicine ff 

Shelter Medicine gg Small Ruminant Medicine and Surgery hh 

Soft Tissue Surgery kk Wellness/Preventive Medicine mm 🖵 Hospital Design Remodel ii 
Toxicology jj 🖵 Urology II - Hospital Design New Build 6 How did you hear about this convention? ■ Program Catalog □ Postcard/Brochure □ Letter □ Print Ad ☐ Fmail □ Web Ad ☐ Referral from Friend/Colleague □ Facebook or Twitter ☐ Phone Call from CVC ■ Other (please specify): **Your Registration Includes Lunch & Proceedings Lunch Preference:** □ Regular □ Vegetarian □ CD Proceedings: ☐ Downloadable (Available one week before the convention)

NOTE: A printed proceedings is available by advance purchase only. To order see p. 51.

First Name: Last Name:

|             |   |                          |                  |                   |             | SUPER      |         |         |  |  |  |  |  |
|-------------|---|--------------------------|------------------|-------------------|-------------|------------|---------|---------|--|--|--|--|--|
|             |   | VETERINA                 | RIANS            |                   |             | SAVINGS!   |         |         |  |  |  |  |  |
| CVC P       | Programs and Packages for Veterinarians / $Ple$                             | By 2/15/17               | By 4/5/17        | After 4/5/17      |             |            |         |         |  |  |  |  |  |
| v01         | ☐ Veterinarian (four-day)   | \$549                    | \$579            | \$679             |             |            |         |         |  |  |  |  |  |
| v02         | ☐ Veterinarian (two-day)  | •/ • • • • • •           |                  |                   |             |            |         |         |  |  |  |  |  |
| v08         | ☐ Veterinarian (one-day)  | Thursday                 | Friday           | Saturday          | Sunday      | \$349      | \$369   | \$479   |  |  |  |  |  |
| vsg         | ☐ Veterinary Graduate (in 2016) — Proof is required.                        |                          |                  |                   |             | \$259      | \$279   | \$379   |  |  |  |  |  |
| vs          | Uveterinary Student (within current year) — Proof is req                    | uired. (Students receive | e a downloadab   | le proceedings.)  |             | \$55       | \$60    | \$70    |  |  |  |  |  |
| Speci       | alty Focus™: Abdominal Ultrasonography / F                                  |                          |                  |                   |             |            |         |         |  |  |  |  |  |
| sf102       | ☐ Lab + CVC Veterinarian (two-day)  | \$1,879                  | \$1,949          | \$2,049           |             |            |         |         |  |  |  |  |  |
| sf103       | ☐ Lab + CVC Veterinarian (one-day)  | Thursday                 | Friday           |                   |             | \$1,769    | \$1,849 | \$1,949 |  |  |  |  |  |
| sf120       | ☐ Lab only  |                          |                  |                   |             | \$1,679    | \$1,749 | \$1,849 |  |  |  |  |  |
| TECHNICIANS |   |                          |                  |                   |             |            |         |         |  |  |  |  |  |
| CVC P       | Programs and Packages for Technicians / Pleas                               | se circle day or days y  | you will attend  | I CVC:            |             |            |         |         |  |  |  |  |  |
| t20         | ☐ Veterinary Technician (four-day)  |                          |                  |                   |             | \$329      | \$359   | \$459   |  |  |  |  |  |
| t01         | ☐ Veterinary Technician (three-day)   | Thursday                 | Friday           | Saturday          | Sunday      | \$299      | \$329   | \$429   |  |  |  |  |  |
| t02         | ☐ Veterinary Technician (two-day)   | Thursday                 | Friday           | Saturday          | Sunday      | \$269      | \$299   | \$399   |  |  |  |  |  |
| t05         | ☐ Veterinary Technician (one-day)   | Thursday                 | Friday           | Saturday          | Sunday      | \$219      | \$249   | \$349   |  |  |  |  |  |
| ts1         | $\hfill \square$<br>Veterinary Technician Student (within current year) — I | Proof is required. (St   | udents receive a | a downloadable pi | roceedings) | \$55       | \$60    | \$70    |  |  |  |  |  |
|             | PI  | RACTICE MA               | ANAGE            | RS                |             |            |         |         |  |  |  |  |  |
| CVC F       | Programs and Packages for Practice Manage                                   | rs                       |                  |                   |             |            |         |         |  |  |  |  |  |
| p01         | ☐ CVC Practice Manager Registration only (non-veterinaria                   | an)                      |                  |                   |             | \$329      | \$359   | \$459   |  |  |  |  |  |
|             |   | SPOUS                    | ES               |                   |             |            |         |         |  |  |  |  |  |
| CVC P       | Programs and Packages for Spouses   |                          |                  |                   |             |            |         |         |  |  |  |  |  |
| s01         | ☐ Spouse Attending Seminars (non-veterinarian)                              |                          |                  |                   |             | \$329      | \$359   | \$459   |  |  |  |  |  |
| To le       | arn more visit TheCVC.com   |                          |                  |                   | TOTA        | L FROM THI | S PAGE  | \$      |  |  |  |  |  |

First Name: Last Name:

|         | ADDITIONAL PROGRAM  | MING SUPER SAVINGS!            |              |  |  |
|---------|---|--------------------------------|--------------|--|--|
| Clinica | al Techniques Courses   | By 2/15/17                     | After 4/5/17 |  |  |
| THURSE  | DAY   |                                |              |  |  |
| L1      | ☐ Special Procedures in Feline Soft Tissue Surgery (1:00 - 5:00 PM)                             | \$495                          | \$520        |  |  |
| L2      | ☐ Digital Dental Radiography (1:30 - 5:30 PM)   | \$375                          | \$400        |  |  |
| FRIDAY  |   |                                |              |  |  |
| L3      | ☐ Dental Extractions in Cats (8:00 AM - 12:00 PM)   | \$495                          | \$520        |  |  |
| L4      | ☐ Essential Gastrointestinal Surgeries in Dogs (all day)  | \$675                          | \$700        |  |  |
| L5      | ☐ Dental Extractions in Dogs (1:00 - 5:00 PM)   | \$495                          | \$520        |  |  |
| L6      | ☐ Insights Seminar: Less-Stress and Fear Free <sup>SM</sup> Patient-Caregiver Interactions (1:0 | 00- 5:00 PM) \$235             | \$260        |  |  |
| SATURI  | DAY   |                                |              |  |  |
| L7      | ☐ Fundamental Orthopedic Procedures (8:00 AM - 12:00 PM)  | \$495                          | \$520        |  |  |
| L8      | ☐ Soft Tissue Surgeries in Dogs: Head to Tail (all day)   | \$675                          | \$700        |  |  |
| L9      | ☐ Optimal Ophthalmic Surgeries in Primary Care Practice (8:30 AM - 12:30 PM)                    | \$425                          | \$450        |  |  |
| L10     | ☐ Advanced Periodontal Therapy Techniques (9:00 - 11:00 AM)                                     | \$185                          | \$230        |  |  |
| L11     | ☐ Basic Fracture Repair Techniques (1:30 - 5:30 PM)   | \$495                          | \$520        |  |  |
| SUNDA   | Y   |                                |              |  |  |
| L12     | ☐ Extracapsular Stifle Stabilization Techniques (8:00 AM - 12:00 PM)                            | \$495                          | \$520        |  |  |
| L13     | ☐ Stabilization Techniques for Luxating Patellas (1:00- 5:00 PM)                                | \$495                          | \$520        |  |  |
|         | тот   | AL FROM ADDITIONAL PROGRAMMING | \$           |  |  |
|         |   | TOTAL FROM THIS PAGE           | \$           |  |  |

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|--------------------------|--------------------|
| I AIIN( H PAI) I FARNIN( | - 8200 8601162161) |

#### SATURDAY

LP (FREE) Dr. M. Petty and M.E. Goldberg, BS, LVT, CVT, SRA, CCRA — Perioperative anesthesia and pain control starting from home and back again (and everything in between)

# Registration Form

| First Name: | Last Name: |
|-------------|------------|
|             |            |

| AS   | K THE EXPERT LUNCHEON  | IS  |
|--|--|---|
| FRIDAY   | SATURDAY   | SUNDAY  |
| ☐ a01 — \$50<br>Dr. P. Bloom — New drugs in veterinary<br>dermatology — updates and debates      | □ a03 — \$50 Dr. D. Linder— What's the best pet food? Case-based answers to how a nutritionist approaches this questions | □ a05 — \$50<br>B. Schroeder — 25 big digital marketing hacks             |
| □ a02 — \$50 Dr. J. Ciribassi — Feline elimination disorder: Making litter the letter of the law | □ a04 — \$50<br>S. Dale, CABC — Media training 101 —<br>Fight or flight? What to say and what NEVER to say               | □ a06 — \$50<br>Dr. T. Wismer — Myths and misconceptions in<br>toxicology |

| TOTAL | FDOM | LUNCHEONS      |
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Your CVC registration **includes** either a CD or downloadable proceedings. To select, please see p. 48. To order **ADDITIONAL** CDs or downloadable proceedings, please indicate your selections below. If you would like to buy a PRINT proceedings, please indicate below. A print proceedings is **not** included in your registration and is available by **advance purchase only.** 

| $\square$ Additional proceedings CD (please indicate quantity)   | x \$60  | (\$75 after 4/5/17)     | = | \$ |
|--|---------|-------------------------|---|----|
| ☐ Additional downloadable proceedings (please indicate quantity)   | x \$60  | (\$75 after 4/5/17)     | = | \$ |
| ☐ Proceedings Book (available by <b>advance purchase only</b> )  | x \$60  | (Not available on-site) | = | \$ |
| ☐ Audio Recordings — Pre-order your full set of CVC Virginia Beach MP3s (Audio recordings by subject will be available to order onsite.) | x \$469 |                         | = | \$ |

Note: Students receive a downloadable proceedings.

**TOTAL FOR CVC PRODUCTS** 

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|                    | CHILD              | CARE               |                    |
|--------------------|--------------------|--------------------|--------------------|
| THURSDAY 🗖 cth     | FRIDAY 🗆 cfr       | SATURDAY 🗆 csa     | SUNDAY 🗀 CSU       |
| Number of children | Number of children | Number of children | Number of children |
| \$                 | \$                 | \$                 | \$                 |
|                    |                    |                    |                    |

\$60 per child, per day by February 15 • \$75 per child, per day by April 5 • \$100 per child, per day after April 5

| Child 1 Name: | Age: |
|---------------|------|
| Child 2 Name: | Age: |

TOTAL FROM CHILDCARE

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**TOTAL FROM THIS PAGE** 

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|  | <b>EVENING</b> 9  | SESSIONS   |                     |  |                  |    |  |  |  |  |  |
| Please RSVP for Evening Sessions you each subject and provide the appropri   |   |  | CVC de              | etermine the po  | pularity of      |    |  |  |  |  |  |
| THURSDAY   | FRIDAY  |  | SATURE              | JRDAY  |                  |    |  |  |  |  |  |
| □ e01 — FREE  B. Conrad, CVPM - Ask the pet owner: A LIVE panel and learning session                                       | □ e03 — FREE<br>S. Dale, CABC - The pov<br>patients' health and you                                   | wer of enrichment—for your<br>ur practice's well-being | Dr. H.              | e05 — FREE<br>Dr. H. Dogan - See your colleagues' secrets.<br>The Veterinary Confessionals Project |                  |    |  |  |  |  |  |
| ☐ e02 — FREE  Dr. A. Schick - Unlocking the mysteries of the ear:  Diagnosing otitis and dealing with chronic otitis       | Dr. A. Schick - Unlocking the mysteries of the ear:  Dr. D. Nicol and Dr. A. Roark - Management happy |  |                     |  |                  |    |  |  |  |  |  |
| CHRISTIAN VET  | TERINARY MIS  | SSION – RSVI   | REC                 | QUESTED  |                  |    |  |  |  |  |  |
| SATURDAY   |   |  |                     |  |                  |    |  |  |  |  |  |
| cs   |   | RSVP number of people att                              | ending              |  |                  |    |  |  |  |  |  |
| SUNDAY   |   |  |                     |  |                  |    |  |  |  |  |  |
| cb Morning Seminar (FREE)  |   | RSVP number of people att                              | ending              |  |                  |    |  |  |  |  |  |
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| Guests are defined as people not working in the vet<br>and pay registration fees. (A \$5 processing fee will<br>First Name |   |  | e managei           | rs, and team memb  | ers must registe | er |  |  |  |  |  |
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| ☐ Please check here if you have spec   | cial needs.   |  |                     |  |                  |    |  |  |  |  |  |
| If you have a disability that may affect your participatio   |   |  |                     |  |                  |    |  |  |  |  |  |
| please check this box and include a statement regardir<br>right). We will contact you (if applicable) to discuss acc       |   |  |                     |  |                  |    |  |  |  |  |  |
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| notification, but every effort will be made to meet your   | needs.  |  |                     |  |                  |    |  |  |  |  |  |
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| UBM Advanstar)   |   | l Visa   |                     |  |                  |    |  |  |  |  |  |
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| UBM Advanstar. Refunds for cancellation must be re<br>April 12, 2017. A \$50 processing fee applies.                       | equestea in writing by mail,  | , tax, or email and received i                         | ру                  | GRAND TOTAL:   | \$               |    |  |  |  |  |  |

**GRAND TOTAL:** 

\$

# Choosing an official convention hotel helps keep registration fees as low as possible and provides you with the best rates and amenities.

#### **Housing Information**

#### **Hotel Reservations**

CVC has worked closely with the Virginia Beach Convention Center (VBCC) and conveniently located hotels to guarantee the best possible convention experience for our attendees. CVC hotels:

- Are convenient to the Convention Center and offer attendees the best available rates
- Include CVC provided shuttles
- Provide extras such as Internet, breakfast, discounted parking, and upgrades (offers vary by hotel)
- Help us keep convention fees as low as possible
- Room blocks will be filled on a first-come, first-served basis until April 17, 2017.

**ONLINE:** Book your reservation online at TheCVC.com/cvc-vb-choose-your-hotel/.

**PHONE:** Call the CVC Virginia Beach Housing Bureau from 9:00 AM – 7:00 PM (EST), Monday through Friday at (855) 992-3353 or internationally at (312) 527-7300.

#### **Hotel Confirmations**

You will receive a confirmation after each reservation booking, modification, or cancellation. Please review the confirmation carefully. If you don't receive a confirmation by email, fax, or mail within five days after any transaction, contact the CVC Virginia Beach Housing Bureau at (855) 992-3353.

#### **Hotel Room Rates and Taxes**

To receive special CVC Virginia Beach rates, make your reservation by April 17, 2017. After this date, remaining room blocks may be released, and the hotels may charge significantly higher rates.

All rates are per room, per night and are subject to a 14% state, city, and occupancy tax plus \$1.00 per night city lodging fee (all taxes and fees subject to change).

Hotels may charge additional fees for rooms with two or more occupants. When making a reservation, please note your room type in the Accommodations and Special Requests sections of the Housing Form. The hotels will assign specific room types at check-in, based on availability. Requests are not guaranteed.

#### **Hotel Deposits**

Online reservations will be accepted with a credit card guarantee only. Reservations made by mail or phone will be accepted with a credit card guarantee or check deposit for one night room and tax, payable to OnPeak. All mailed requests and deposit checks must be received by OnPeak by April 17, 2017. After this date, a credit card is required. Reservations and changes are subject to hotel availability.

#### **Hotel Modification or Cancellation**

Modify or cancel reservations through the CVC Virginia Beach Housing Bureau up to three days before your arrival. After this time, please contact your hotel directly.

Please note that convention rates are only guaranteed until April 17, 2017, based upon availability. Reservations may be modified or cancelled without penalty up to three days before arrival. Any cancellations made less than three days before arrival will result in forfeiture of one night's room fee and tax.

#### **Country Inn & Suites by Carlson, Virginia Beach**

1801 Atlantic Avenue, Virginia Beach, VA 23451

Phone: (757) 437-9100

Rate includes: in-room internet access, continental breakfast, parking, and fitness center access. CVC shuttle service is provided to the Convention Center.

When you're by the ocean, you want accommodations that let you see the ocean—like the oceanfront rooms at the Country Inn & Suites. You can wake up and go for run in the sand along Virginia Beach, or use the treadmills in the hotel's fitness center. Treat yourself to a manicure, pedicure or massage at Aura Day Spa next door, and finish with a relaxing soak in the hotel's indoor pool. Use the free high-speed Internet access to plan your sightseeing destinations, and use the Virginia Beach Trolley to get there.

#### Courtyard Virginia Beach Oceanfront/ North 37th Street

3737 Atlantic Avenue, Virginia Beach, VA 23451

Phone: (757) 437-0098

Rate includes: in-room internet access, parking, and fitness center access. CVC shuttle service is provided to the Convention Center.

Looking for an oceanfront hotel in Virginia Beach? You'll love the perfect boardwalk location of the Courtyard Virginia Beach Oceanfront/ North 37th Street. Our Virginia Beach, VA hotel is steps from the ocean, the boardwalk, and exciting events like the Neptune Festival. We're also just minutes from the Convention Center and Oceana NAS. You can do it all at our hotel: Spend a day at the pool, with its cascading waters and swaying palms. Work out in the fitness room, or step outside for a run on the beach. Work or relax in our state-of-the-art lobby, with its inviting spaces and free Wi-Fi. Check our GoBoard for the latest news and information. Step into The Bistro for a great breakfast, lunch, or dinner. Eat. Drink. Connect. Or pick up a latte at our on-site Starbucks. After a full day, retreat to your balcony for the beautiful view.

## **Courtyard Virginia Beach Oceanfront/South**

2501 Atlantic Avenue, Virginia Beach, VA 23451

Phone: (757) 491-6222

Rate includes: in-room internet access, parking, and fitness center access. CVC shuttle service is provided to the Convention Center.

You'll love the beachfront location and fresh, new look of the Courtyard Virginia Beach Oceanfront/South hotel. Our Marriott hotel is located on the boardwalk in the heart of Virginia Beach – just steps from the waves and exciting events. The newly-renovated rooms feature furnished balconies with ocean views, as well as free Wi-Fi, HD TVs, mini-refrigerators, and plush new bedding; suites also offer microwaves and wet bars. Our new hotel lobby boasts a meeting space, business library, and 52" GoBoard touch-screen TV. The Bistro offers a great view of the beach as well as delicious breakfasts, lunches, and dinners. Enjoy a beverage from Starbucks or our full bar. Eat. Drink. Connect. Visit the nearby Virginia Beach Convention Center, Oceana NAS, or Dam Neck. Unwind in the indoor pool, whirlpool, or fitness room.

# Hotels&Housing

#### **DoubleTree by Hilton Virginia Beach**

1900 Pavilion Dr., Virginia Beach, VA 23451

Phone: (757) 422-8900

Rate includes: wireless high-speed internet access, access to 24-hour fitness center, and guest parking. Pets are allowed with a non-refundable deposit, maximum weight is 75 lb. Within walking distance of the Convention Center and will NOT require shuttle service.

This hotel is located next to the Convention Center and is eight blocks from the Virginia Beach oceanfront. Guests have access to ample complimentary parking and a state-of-the-art fitness center.

#### Fairfield Inn & Suites Virginia Beach Oceanfront

1901 Atlantic Ave., Virginia Beach, VA 23451

Phone: (757) 422-4885

Rate includes: complimentary high-speed internet, fitness center, and complimentary parking. CVC shuttle service is provided to the Convention Center.

Comfort, convenience, and excellent value — all of this and more awaits you at the Fairfield Inn & Suites Virginia Beach Oceanfront. All of the hotel accommodations also include mini refrigerators, flat-screen TVs, and free local calls. Near the Virginia Beach Convention Center and other popular attractions.

# Holiday Inn Express & Suites Virginia Beach Oceanfront

2607 Atlantic Ave., Virginia Beach, VA 23451

Phone: (757) 491-6900

Rate includes: high-speed internet and parking. CVC shuttle service is provided to the Convention Center.

This Virginia Beach family-friendly oceanfront hotel is waiting for you. Hotel business guests can enjoy free Wi-Fi access throughout the hotel, making it easy to work on-the-go. Located just a few miles from the Virginia Beach Convention Center and the Norfolk Airport.

#### Holiday Inn Hotel & Suites Virginia Beach-North Beach

3900 Atlantic Ave., Virginia Beach, VA 23451

Phone: (757) 428-1711

Rate includes: high-speed internet, 10% off food and beverage outlets with CVC badge, valet parking, and use of fitness center. CVC shuttle service is provided to the Convention Center.

Guests enjoy the perfect beach vacation in Virginia Beach. Slide into the Splish Splash Lagoon, float along the indoor lay-Z-rivah, or lounge with a favorite beverage at the oceanfront outdoor pool.

## **Holiday Inn Virignia Beach-Oceanside (21st St)**

2101 Atlantic Ave., Virginia Beach, VA 23451

Phone: (757) 491-1500

Rate includes: high-speed internet, parking, and use of fitness center. CVC shuttle service is provided to the Convention Center.

As a guest of the Holiday Inn® Virginia Beach-Oceanside, you're treated to a stay in the heart of the resort district, which means you're always just steps from fun, food, and festivities. Each room features free high-speed Internet access, refrigerators, microwaves, flat screen HDTVs with HBO, and triple-sheeted bedding.

# SUPER SAVINGS

Register by February 15, 2017!

#### **Sheraton Virginia Beach Oceanfront Hotel**

3501 Atlantic Ave., Virginia Beach, VA 23451

Phone: (757) 425-9000

Rate includes: high-speed internet, self and valet parking, and use of fitness center. CVC shuttle service is provided to the Convention Center.

Sheraton Virginia Beach Oceanfront Hotel is located at the exclusive northern end of the Virginia Beach boardwalk. This hotel offers a relaxing atmosphere, right in the middle of all Virginia Beach has to offer. Direct beach access, indoor/outdoor pools, and upscale dining are just a few of the great hotel features you can expect when you stay here.

#### **SpringHill Suites Virginia Beach Oceanfront**

901 Atlantic Ave., Virginia Beach, VA 23451

Phone: (757) 417-3982

Rate includes: high-speed internet, self and valet parking, and use of fitness center. CVC shuttle service is provided to the Convention Center.

Relax and rejuvenate at the SpringHill Suites by Marriott Virginia Beach Oceanfront, where weekend getaways, family vacations, and even business trips put a smile on your face. Each oceanfront suite comes complete with private balcony, amazing view, free high-speed Internet, two TVs, sofa bed, and kitchenette. Refresh poolside at the seasonal outdoor pool bar and grill overlooking the Atlantic Ocean.

#### **The Westin Virginia Beach Town Center**

4535 Commerce St., Virginia Beach, VA 23462

Phone: (757) 557-0550

Rate includes: high-speed internet, parking, 10% off food and beverage outlets with CVC badge, complimentary hors d'oeuvres or dessert with any lunch/dinner entrée at Interlude restaurant, and use of fitness center. CVC shuttle service is provided to the Convention Center.

The Westin Virginia Beach Town Center Hotel is located in the heart of a new "main street" development, bustling with business, retail, and dining options. Explore all the things to do in Virginia Beach, including the Virginia Beach Boardwalk and the Sandler Center for the Performing Arts.

#### **Wyndham Virginia Beach Oceanfront**

5700 Atlantic Ave, Virginia Beach, VA 23451

Phone: (757) 428-7025

Rate includes: complimentary high-speed internet, fitness center, and complimentary parking. CVC shuttle service is NOT provided to the Convention Center.

The Wyndham Virginia Beach Oceanfront Hotel provides the perfect location and amenities for a memorable Virginia Beach vacation. Situated on the north end of the beach just blocks from the Boardwalk, the Wyndham Virginia Beach Oceanfront hotel offers on-site entertainment along with access to countless attractions that make it the ideal setting for family fun. From a day spent enjoying the natural beauty at First Landing State Park to a stroll on the Boardwalk or a marine adventure at Virginia Aquarium, Virginia Beach provides the perfect blend of excitement and relaxation the whole family will enjoy.

# Hotel Reservation Form — 2017 CVC Virginia Beach

Make your hotel reservation by April 17, 2017, to receive special CVC rates.

Visit TheCVC.com to make an online reservation and to see a list of the hotels' amenities.

For phone reservations, call the CVC Housing Bureau at (855) 992-3353 between 9:00 AM and 7:00 PM (EST) Monday through Friday. International callers should dial (312) 527-7300. By fax, send the form below to (312) 329-9513. By mail, send the form below to: OnPeak, CVC Virginia Beach, 381 Park Ave. S., New York, NY 10016. If you do not receive a confirmation by email, fax, or mail within five days after any transaction, call the CVC Housing Bureau.

| Firs | t Nam   | е   |   |  |   |                                     |                      |               |      |  |          |   | Last     | t Nam | е       |          |        |           |                 |                  |          |              |        |               |    |    | Deg   | ree  |   |
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| HOTEL ACCOMMODATIONS                        | SINGLE, DOUBLE, OR<br>DBL/DBL (1 OR 2 PEOPLE) | TRIPLE<br>(3 PEOPLE)   | QUAD<br>(4 PEOPLE)     | CHECK-IN<br>TIME | AMENITIES<br>(SEE BELOW)     |
|---|---|------------------------|------------------------|------------------|------------------------------|
| Country Inn & Suites                        | \$139   | \$139                  | \$139                  | 4 PM             | AG, CI, HC, R, S             |
| Courtyard VB Oceanfront/North 37th Street   | \$164   | \$164                  | \$164                  | 4 PM             | AG, CI, CS, HC, IP, OP, R, S |
| Courtyard VB Oceanfront/South               | \$164   | \$164                  | \$164                  | 4 PM             | AG, CI, CS, HC, IP, OP, R, S |
| DoubleTree by Hilton Virginia Beach         | \$169   | \$169                  | \$169                  | 4 PM             | AG, CI, HC, IP, R, WD        |
| Fairfield Inn & Suites VB Oceanfront        | \$154   | \$154                  | \$154                  | 4 PM             | AG, CI, HC, IP, S            |
| Holiday Inn Express & Suites VB Oceanfront  | \$164   | \$164                  | \$164                  | 4 PM             | AG, CI, HC, S                |
| Holiday Inn Hotel & Suites VB-North Beach   | \$154   | \$154                  | \$154                  | 4 PM             | AG, CI, HC, IP, OP, R, S     |
| Holiday Inn Virginia Beach-Oceanside        | \$159   | \$159                  | \$159                  | 4 PM             | AG, CI, HC, IP, R, S         |
| Sheraton Virginia Beach Oceanfront          | \$179   | \$179                  | \$179                  | 4 PM             | AG, CI, CS, HC, IP, OP, R, S |
| SpringHill Suites Virginia Beach Oceanfront | \$159-1 bd/\$174-2 bds                        | \$159-1 bd/\$174-2 bds | \$159-1 bd/\$174-2 bds | 4 PM             | AG, CI, HC, IP, OP, S        |
| The Westin Virginia Beach Town Center       | \$170   | \$170                  | \$170                  | 4 PM             | AG, CI, HC, IP, R, S         |
| Wyndham Virginia Beach Oceanfront           | \$149   | \$149                  | \$149                  | 4 PM             | AG, CI, CS, HC, IP, OP, R, S |

To receive special CVC Virginia Beach rates, make your reservation by April 17, 2017.

Key: AG Accessible Guest Rooms
 CI Complimentary Internet
 CS Coffee Shop
 HC Health Club
 IP Indoor Pool
 OP Outdoor Pool
 R Restaurant
 S Shuttle
 WD Walking Distance to Convention Center

**Deposit Requirement:** All hotels require a deposit of the first night's room rate and applicable sales tax with each reservation request. Requests received without a deposit will be returned and will not be processed. Please fill out the credit card information entirely or mail a check made payable to OnPeak. The hotel holding your reservation will charge credit card deposits on or after April 17, 2017. Credit cards must be valid through May 2017 to be considered a proper deposit.

| considered a proper deposit.    | e credit card deposits | s on or after April | 17, 2017. Gredit ca | ras must be valid through | May 2017 to be |
|---------------------------------|------------------------|---------------------|---------------------|---------------------------|----------------|
| Credit Card: ☐ American Express | ☐ Diners Club          | ☐ Discover          | ■ MasterCard        | □ Visa                    |                |
| Card Number:                    |                        |                     |                     | Security Code:            | Exp. Date:     |
| Name on Card (REQUIRED):        |                        |                     |                     |                           |                |

Modification/Cancellation: Please refer to the policy online at TheCVC.com. Reservations may be modified and/or cancelled without penalty until three days before arrival. Cancellations made less than three days before arrival will result in forfeiture of one night's room fee and tax.

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